

A grayscale photograph of a snowy winter landscape. The scene is dominated by snow-covered ground and numerous bare, snow-laden tree branches. The trees are dark against the lighter snow, creating a high-contrast, textured appearance. The overall mood is quiet and serene.

# **Manufacturers Directory Rochester MSA**

**Updated: June 2009**

# RAEDI STAFF

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## **RAEDI Address:**

Rochester Area Economic Development, Inc.  
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(507) 288-0208  
Fax: (507) 282-8960  
Website: raedi.com

# RAEDI

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Rochester Area Economic Development, Inc.

**Company Name:** Abel Signs, Inc.  
**Address:** 14 N. Mantorville Avenue  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-4060 **Fax:** 507-634-6501  
**President:** Chris Abel  
**SIC:** 3993 **NAICS:** 339950  
**Business Description:** vinyl lettering, advertising signs  
**Employs:** 4 **Estab:** 1947 **Distr.:** Regional  
**Sales:** under \$500,000  
Privately owned corporation

**Company Name:** Ability Building Center  
**Address:** 1911 14th St. NW, P.O. Box 6938  
**City:** Rochester **State:** MN **Zip:** 55901  
**Executive Director** - Steve Hill  
**Production & Pur. Mgr.** - Larry Erickson  
**Phone:** 507-281-6262 **Fax:** 507-281-6270  
**Web:** www.abcinc.org  
**SIC:** 2399 **NAICS:** 334419  
**Business Description:** medical kits, industrial sewing, signs, decals, banner & flag assemblies  
**Employs:** 250 **Established:** 1956  
**Distribution:** National **Sales:** \$5.2 million  
Private not-for-profit corporation **Distrib:** National

**Company Name:** Accent Promotional Products  
**Address:** 1831 24th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-0113 **Fax:** 507-281-5431  
**Owner:** Mike Schiller  
**SIC:** 3543 **NAICS:** 333514  
**Business Description:** Screenprinting & embroidery  
**Employs:** 2 **Estab:** 1997 **Distr.:** local  
**Sales:** under \$500,000

**Company Name:** ACER, Inc.  
**Address:** 6463 50th Street S.E.  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-288-9506 **Fax:** 507-288-9507  
**President:** Steve Aylsworth  
**SIC:** 3543 **NAICS:** 333514  
**Business Description:** Industrial Prototypes  
**Employs:** 9 **Estab:** 1997 **Distr.:** Int'l  
**Sales:** \$500,000-\$1 million

**Company Name:** Active Tool & Die, Inc.  
**Address:** 1221 Whitewater Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-3363 **Fax:** 507-932-3373  
**Vice Pres:** Darren Ihrke  
**SIC:** 3544 **NAICS:** 333514 **Employs:** 11  
**Business Description:** General machining & tool & die job shop **Estab:** 1997  
**Distribution:** National **Sales:** \$1 million

**Company Name:** Adler's Sporting Goods  
**Address:** 1706 3rd Avenue S.E.  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-288-9506 **Fax:** 507-288-4313  
**Owner:** Rod Toomey  
**SIC:** 2395 **NAICS:** 314999 **Employs:** 2  
**Business Description:** Embroidery  
**Estab:** 1956 **Distrib:** Regional  
**Sales:** \$500,000 - \$1 million  
Privately owned corporation

**Company Name:** Aero Strategies Unlimited  
**Address:** 521 Eagle Court  
**City:** Mantorville **State:** MN **Zip:** 55955  
**Phone:** 507-635-5976 **Fax:** 507-635-5976  
**Pres:** Edward Reicher  
**SIC:** 3728 **Employs:** 2  
**Business Description:** Fiberglass aircraft components  
**Estab:** 1995 **Distrib:** National **Sales:** under \$500,000  
Privately owned corporation

**Company Name:** AFM Surfaces, Inc.  
**Address:** 1233 Eastgate Dr. SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-285-5453 **Fax:** 507-285-5645  
**President:** Tim Buechler  
**Employs:** 11 **Estab:** 1989 **SIC:** 2542 **NAICS:** 327991  
**Business Description:** Solid surface countertops; brand name is Corian and Zodiaq  
**Distribution:** Regional **Sales:** \$1 million  
Privately owned corporation

**Company Name:** AG Specialists  
**Address:** 213 West 13th Street  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-4800 **Fax:** 507-932-3373  
**Gen Manager:** Jeff Taylor  
**Employs:** 7 **Estab:** 1964 **SIC:** 2048 **NAICS:** 311119  
**Business Description:** Livestock feed  
**Distribution:** Local **Sales:** \$500,000 - \$1 million  
Privately owned corporation

**Company Name:** A to Z Wood Flooring, Rochester, LLC  
**Address:** 2910 Hwy 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-280-8898 **Fax:** 507-280-0155  
**Div. Manager:** Erik Fliccek  
**Employs:** 5 **SIC:** 5023, 5031 **Distrib.:** National  
**Sales:** \$3.5 million **Estab:** 1999  
**Business Description:** Wholesaler of Hardwood Flooring  
**Website:** www.atozwoodflooring.com

**Company Name:** All American Co-op  
**Address:** 942 Wabasha Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-4732 **Fax:** 507-932-3118  
**Plant Manager:** Mike Lyons  
**Employs:** 7 **Estab:** 1972 **SIC:** 2048 **NAICS:** 311119  
**Business Description:** feed, grain and fertilizer blending  
**Distribution:** Regional **Sales:** \$1-2 million  
Privately owned corporation

**Company Name:** All American Co-op  
**Address:** 113 SE 4th Sreet  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-4222 **Fax:** 507-280-0066  
**GM:** Glen Lutteke  
**Employs:** 30 **Estab:** 1908 **SIC:** 5292  
**Business Description:** feed, grain and fertilizer blending  
**Distribution:** Local **Sales:** \$10-\$15 million  
Privately owned corporation

**Company Name:** Anderson's Memorials, Inc.  
**Address:** 2843 S. Broadway Avenue  
**City:** Rochester **State:** MN **Zip:** 55904  
**Owner:** Jeff Anderson  
**Phone:** 507-282-7502 **Toll Free:** 1-800-658-2542  
**Fax:** 507-282-9502 **SIC:** 3281 **NAICS:** 327991  
**Business Description:** cemetery memorials, public monuments, granite signs & stone products  
**Employs:** 8 **Established:** 1870  
**Distribution:** local **Sales:** Over \$1 million

**Company Name:** Anderson's Wheelchair & Therapeutic Supply, Inc.  
**Address:** 1117 2nd Street SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Partners:** Jay Anderson & Steve Forliti  
**Phone:** 507-288-0113  
**Fax:** 507-288-0414 **SIC:** 5047  
**Business Description:** distributor of wheelchairs  
**Employs:** 10 **Established:** 1967  
**Distribution:** local Privately owned Corporation

**Company Name:** Artistic Engraving  
**Address:** 728 18th Avenue NE  
**City:** Rochester **State:** MN **Zip:** 55902  
**Owner:** Twanna Buske  
**Phone:** 507-288-0113 **SIC:** 5047 **NAICS:** 332812  
**Business Description:** Engraving  
**Employs:** 2 **Established:** 1998  
**Distribution:** National **Sales:** under \$500,000

**Company Name:** Associated Milk Producers  
**Address:** 700 1st Avenue SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-282-7401 **Fax:** 507-529-9883  
**Production Mgr:** Tom Peterson  
**Plant Mgr:** Greg McCutheon **SIC:** 2022 **NAICS:** 311511  
**Business Description:** Block cheese, ice cream mix & whey powder  
**Employs:** 100 **Established:** 1941  
**Distribution:** Regional **Sales:** \$25 million-\$100 million

**Company Name:** AutoData Publications, Inc.  
**Address:** 6301 Bandel Road NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-285-4803 **Fax:** 507-285-3131  
**President:** Rich Gunderson **SIC:** 2731 **NAICS:** 323122  
**Business Description:** automotive repair manual publishing  
**Employs:** 10 **Established:** 1992  
**Distribution:** Local **Sales:** \$500,000-\$1 million  
[www.autodatapubs.com](http://www.autodatapubs.com)

**Company Name:** Auto Value, Inc.  
**Address:** 504 6th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-3941 **Fax:** 507-252-2094  
**Web site:** [www.autovalve.com](http://www.autovalve.com)  
**Asst. Manager:** Gary Zimmerman  
**SIC:** 3599 **NAICS:** 336399  
**Business Description:** general machining shop  
**Employs:** 12 **Established:** 1928  
**Distribution:** Local **Sales:** \$1-1.5 million  
[www.autovalve.com](http://www.autovalve.com)

**Company Name:** Azotic Coating Technology, Inc.  
**Address:** 921 37th Ave. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-280-6763 **Fax:** 507-280-0260  
**Web site:** [www.auroracrystals.com](http://www.auroracrystals.com)  
**President-Plant Mgr:** Ronald Kearnes  
**Fin. Mgr.:** Kevin Bennet  
**Off. Mgr:** Debbie Kearnes **SIC:** 3479 **NAICS:** 332812  
**Business Description:** Thin film optical coatings  
**Employs:** 75 **Established:** 1993  
**Distribution:** Intl. **Sales:** over \$5 million

**Company Name:** Barry Screen Print Co.  
**Address:** 2015 NW 32nd Avenue  
**City:** Rochester **State:** MN **Zip:** 55901  
**GM:** Denny Barry  
**Phone:** 507-288-4687 **SIC:** 2396 **NAICS:** 323113  
**Business Description:** screen printing  
**Employs:** 3 **Estab:** 1974  
**Sales:** Under \$500,000 **Distr:** Local  
Privately own corporation

**Company Name:** B & B Sign & Graphics  
**Address:** 4229 Highway 52 North  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-252-8880 **Fax:** 507-252-8883  
**Owner:** Bob Peterson  
**SIC:** 3993  
**Business Description:** Vinyl lettered signs  
**Employs:** 2 **Estab:** 2004  
**Sales:** under \$500,000 **Distr:** Local  
www.bbsigngraphics.com

**Company Name:** Benchmark Electronics, Inc.  
**Address:** 3535 Technology Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**GM:** Paul Rice  
**Phone:** 507-535-4000 **Web:** www.bench.com  
**SIC:** 3699; 3679 **NAICS:** 335314  
**Business Description:** precision electromechanical & electronic for the medical, industrial, communications and defense industries  
**Employs:** 394 **Estab:** 1994

**Company Name:** Bernie's Lapidary Supply Co.  
**Address:** 1800 N. Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-282-3233 **Fax:** 507-286-4434  
**Owner:** Bernie Kirckof  
**SIC:** 3915; 3911 **NAICS:** 339911  
**Business Description:** Jewelry, lapidary equipment  
**Employs:** 8 **Established:** 1997  
**Distribution:** worldwide **Sales:** over \$700,000

**Company Name:** Blazing Needles Custom Embroidery  
**Address:** 1615 North Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-536-7969 **Fax:** 507-536-7961  
**Owner:** Kim Sallet  
**SIC:** 2395, 2396 **NAICS:** 323113  
**Business Description:** Textile embroidery, screen print  
**Employs:** 1 **Estab:** 2000  
**Sales:** under \$500,000 **Distr:** Local

**Company Name:** Bobcat of Rochester  
**Address:** 103 20th Street NE  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-285-0753 **Fax:** 507-285-5799  
**Office Mgr:** Craig Stier **SIC:** 5084  
**Business Description:** Wholesaler of diesel engines  
**Employs:** 6 **Estab:** 2007  
**Sales:** under \$500,000 **Distr:** Local

**Company Name:** Bowman Tool & Machining, Inc.  
**Address:** 1310 Valleyhigh Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-286-1400 **Fax:** 507-280-0014  
**Pres:** William Bowman **GM:** Glen Gullickson  
**SIC:** 3446 **NAICS:** 332710  
**Business Description:** General & CNC job shop  
**Employs:** 50 **Estab:** 1977  
**Sales:** over \$10 million **Distr:** National  
www.btmcnc.com

**Company Name:** B & P Printing  
**Address:** 24748 685th Street  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-365-8054 **Fax:** 507-365-8054  
**Owner:** Bruce Sullivan  
**SIC:** 2759 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 2 **Estab:** 1996  
**Sales:** under \$500,000 **Distr:** Regional

**Company Name:** Briese Iron Works, Inc.  
**Address:** 7010 Dresser Drive NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-3499 **Fax:** 507-252-5029  
**President:** John Briese  
**SIC:** 3441;3449;3446 **NAICS:** 332312  
**Business Description:** Structural steel & architectural metal work  
**Employs:** 30 **Estab:** 1974  
**Sales:** \$5-10 million **Distr:** Local  
privately owned corporation

**Company Name:** Brogan Heating & Air Conditioning  
**Address:** 5315 Country Club Road West  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-289-0124 **Fax:** 507-289-7475  
**President:** Tom Brogan  
**SIC:** 3444 **NAICS:** 332322  
**Business Description:** Sheet metal fabrication;  
**Brand name -** Lennox, Amana  
**Employs:** 25 **Estab:** 1979  
**Sales:** \$1-5 million **Distr:** Regional  
Privately owned corporation

**Company Name:** Builder's Sand & Gravel  
**Address:** 3770 Salem Road S.W.  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-288-3485 **Fax:** (507) 289-9006  
**Manager:** Milt Tostrud  
**SIC:** 1442 **Estab:** 1987  
**Business Description:** Ready Mix Concrete  
**Employs:** 5 **Distr:** Local  
**Parent Company:** Rochester Ready Mix Concrete  
**Sales:** under \$500,000

**Company Name:** Burt's Meat & Poultry, LLC  
**Address:** 114 Center Avenue  
**City:** Eyota **State:** MN **Zip:** 55934  
**Phone:** 507-545-9904 **Fax:** 507-545-9904  
**Owner:** Merlin Burt  
**Bus. Description:** Beef & pork slaughtering & processing  
**SIC:** 2011 **Employs:** 4 **Estab:** 2000  
**Sales:** \$1-2.5 million

**Company Name:** CF Welding & Mfg., Inc.  
**Address:** 1734 County Road 142 SE  
**City:** Dover **State:** MN **Zip:** 55929  
**Phone:** 507-932-5683 **Fax:** 507-932-5951  
**Pres:** Craig Ferguson  
**SIC:** 3715 **NAICS:** 336399  
**Bus. Description:** Truck boxes, trailers and loader forks  
**Employs:** 9 **Estab:** 1987  
**Sales:** under \$100,000 **Distr:** Local  
Privately owned corporation

**Company Name:** Chatfield News  
**Address:** 220 Main Street s South  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-3870 **Fax:** 507-867-3870  
**Office Manager:** Pam Bluhm  
**SIC:** 2711 **NAICS:** 323122  
**Bus. Description:** Newspaper Publishing  
**Employs:** 4 **Estab:** 1856  
**Sales:** under \$100,000 **Distr:** Local

**Company Name:** Chocolate Shoppe  
**Address:** Highway 57  
**City:** Mantorville **State:** MN **Zip:** 55955  
**Phone:** 507-635-5814 **Fax:** 507-635-5814  
**Owner:** Lynne Kenworthy  
**SIC:** 2066 **NAICS:** 311330  
**Bus. Description:** Chocolate Candy  
**Employs:** 4 **Estab:** 1976  
**Sales:** under \$100,000 **Distr:** Local

**Company Name:** Cir-Kit Concepts, Inc.  
**Address:** 32 Woodlake Dr. SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-288-0860 **Fax:** 507-288-9181  
**Pres:** Craig Skare  
**Business Description:** Doll house & model railroad  
electrical wiring & lighting components  
**Employs:** 6 **Estab:** 1976 **Distr:** Intl  
**Sales:** \$500,000 - \$1 million  
**SIC:** 3648 **Web:** www.cir-kitconcepts.com

**Company Name:** Clarey's Safety Equipment, Inc.  
**Address:** 3555 9th St. NW, Suite 200  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-6749 **Fax:** 507-289-5213  
**Pres:** Jay Clarey  
**Web:** www.clareys.com **Email:** info@clareys.com  
**Business Description:** fire protection equipment, trucks  
& industrial safety supplies  
**SIC:** 3559 **NAICS:** 334290 **Employs:** 30 **Estab:** 1968  
**Distr:** National **Sales:** \$12 million  
Privately owned corporation

**Company Name:** Compass International, Inc.  
**Address:** 1815 14th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-2143 **Fax:** 507-281-1736  
**Pres:** Bruce Kall **GM:** Jon Rousu  
**Web:** www.compass.com **Email:** info@compass.com  
**SIC:** 3842;3841 **NAICS:** 339113  
**Business Description:** neurosurgical equip., software  
development  
**Employs:** 6 **Estab:** 1986 **Distr.:** Intl  
**Sales:** \$1 million - \$2.5 million

**Company Name:** Compotech Systems  
**Address:** 10 Veterans Memorial Highway East  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-4999 **Fax:** 507-634-7548  
**Owner:** Virgil Marple  
**SIC:** 3479; 2796 **NAICS:** 332812  
**Business Description:** mechanical etching  
**Employs:** 7 **Estab:** 1991 **Distr.:** National  
**Sales:** \$500,000-\$1 million Sole ownership

**Company Name:** Comptech-EDM  
**Address:** 2210 County Road 121 N.E.  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-285-3191 **Fax:** 866-445-8168  
**Owner:** Carlton Johnson **SIC:** 3599; 3479  
**Business Description:** Laser engraving & precision  
machining job shop  
**Employs:** 1 **Estab:** 2000  
**Distr.:** Regional **Sales:** under \$500,000  
www.comptechedm.com

**Company Name:** Concast, Inc.  
**Address:** 1010 North Star Drive  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-4095 **Fax:** 507-732-4094  
**Pres:** Art Ojala  
**SIC:** 3273 **NAICS:** 327390  
**Business Description:** Precast concrete products for electrical applications; brand name Fibercrete  
**Employs:** 30 **Estab:** 1971  
**Distr.:** International **Sales:** \$1-\$5 million  
Privately owned corporation  
[www.concastinc.com](http://www.concastinc.com)

**Company Name:** Crenlo, Inc.  
**Address:** 1600 4th Ave. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-3371 **Fax:** 507-287-3405  
**Web:** [www.crenlo.com](http://www.crenlo.com) **Email:** [info@crenlo.com](mailto:info@crenlo.com)  
**Pres:** Lance Fleming  
**SIC:** 3444, 2522 **NAICS:** 332322 **ISO Rating:** 9001  
**Business Description:** Sheet metal enclosures, cabinets and vehicle cabs; brand name - Emtor  
**Employs:** 475 **Estab:** 1951  
**Distr.:** National **Sales:** \$150 million  
Privately owned corporation

**Company Name:** Custom Canvas Plus of Rochester  
**Address:** 6254 34th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-5525  
**Pres:** Dean Van Riper **SIC:** 2394 **NAICS:** 332710  
**Business Description:** Awnings, boat covers & tarps  
**Employs:** 2 **Estab:** 1987  
**Distr.:** Local **Sales:** under \$500,000  
Privately owned partnership

**Company Name:** Custom Iron, Inc.  
**Address:** 400 East First Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-7699 **Fax:** 507-732-7837  
**Pres:** Terry Driscoll  
**SIC:** 3446 **NAICS:** 332323  
**Business Description:** spiral stairs and architectural metalwork  
**Website:** [www.customiron.com](http://www.customiron.com)  
**Employs:** 45 **Estab:** 1975  
**Distr.:** National **Sales:** \$4.5 million  
Privately owned corporation

**Company Name:** Dairy Farmers of America, Inc.  
**Address:** 1313 North Star Drive  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-5124  
**Plant Manager:** Lucy Schwartz  
**SIC:** 2022 **NAICS:** 311511 **Distrib:** National  
**Business Description:** Cheese & dried dairy products  
**Employs:** 175 **Estab:** 1968  
**Distr.:** National **Sales:** \$25-\$100 million

**Company Name:** Daubes Bakery, Inc.  
**Address:** 1310 5th Place NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-3095 **Fax:** 507-287-0137  
**Pres:** Cynthia Daube  
**SIC:** 2051, 2099 **NAICS:** 311812  
**Business Description:** Bakery Products, soups  
**Employs:** 30 **Estab:** 1987  
**Distr.:** Local **Sales:** \$1-\$5 million  
Privately owned corporation

**Company Name:** DC Services  
**Address:** 211 5th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-285-9652  
**Owner:** Don Follensbee  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** Welding Job Shop  
**Employs:** 3 **Estab:** 1982  
**Distr.:** Local **Sales:** under \$500,00

**Company Name:** Davies Printing Co., Inc.  
**Address:** 2715 Pennington Ct. NW, P.O. Box 6471  
**City:** Rochester **State:** MN **Zip:** 55903  
**Phone:** 507-288-9297 **Fax:** 507-288-4867  
**Pres:** Thomas Davies  
**SIC:** 2759, 2789 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 42 **Estab:** 1972  
**Distr.:** National **Sales:** \$1-\$5 million  
Privately owned corporation  
**Web:** [www.daviesprinting.com](http://www.daviesprinting.com)

**Company Name:** DeCook Cabinets  
**Address:** 6720 80th Street SW  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-208-0158  
**Partners:** Derek and David DeCook  
**SIC:** 2431, 2411 **NAICS:** 337110  
**Business Description:** Kitchen & bathroom cabinets, hutches, pantries and entertainment centers  
**Employs:** 2 **Estab:** 2002  
**Sales:** under \$500,000 **Distr:** local

**Company Name:** Domaille Engineering, LLC  
**Address:** 7100 Dresser Dr. NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-281-0275 **Fax:** 507-281-5694  
**Pres:** Jim Frazer  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** Precision Machining Design  
**Employs:** 40 **Estab:** 1990  
**Distr.:** Int'l **Sales:** \$10 million  
Privately owned, LLC

**Company Name:** Dickie Equipment Co.  
**Address:** County Road 34 East  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2596 **Fax:** 507-374-2661  
**Owner:** David Dickie **SIC:** 3531  
**Business Description:** Concrete truck & mixers  
**Employs:** 5 **Estab:** 1954  
**Distr.:** Local **Sales:** \$1-2.5 million  
Privately owned corporation

**Company Name:** Donn's Leather Works  
**Address:** 8402 Highway 30 SE  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-4868  
**Owner:** Donn Federick  
**SIC:** 3199 **NAICS:** 316999  
**Business Description:** Leather Goods  
**Employs:** 1 **Estab:** 1989  
**Distr.:** International **Sales:** under \$500,000

**Company Name:** DLF Custom Fishing Rods  
**Address:** 6747 19th Street SE  
**City:** Eyota **State:** MN **Zip:** 55934  
**Phone:** 507-289-7752  
**Owner:** Daniel Fryer  
**SIC:** 3949  
**Business Description:** Fishing Rods  
**Employs:** 2 **Estab:** 1998  
**Distr.:** Local **Sales:** \$500,000-\$1 million

**Company Name:** DS Manufacturing, Inc.  
**Address:** 67 5th Street NE  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8322  
**Vice Pres:** Richard Breustedt  
**SIC:** 3499 **NAICS:** 332813  
**Business Description:** Metal Finishing & Fabrication  
**Employs:** 100 **Estab:** 1963  
**Sales:** \$10 million **Distr:** National

**Company Name:** Dodge Center Star Record  
**Address:** 40 West Main Street  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-6531 **Fax:** (507) 374-6531  
**Publisher:** Larry Dobson  
**SIC:** 2711 **NAICS:** 323122  
**Business Description:** Newspaper publishing  
**Employs:** 10 **Estab:** 1869  
**Distr.:** Local **Sales:** under \$500,000

**Company Name:** Dutch Quality House, LLC  
(Division of Continental Grain Company)  
**Address:** 207 W. 3rd Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-4398 **Fax:** 507-732-4399  
**Sales Mgr:** Tim Ziebell  
**SIC:** 5144  
**Business Description:** Wholesaler of chicken wings, breasts and thighs  
**Employs:** 1 **Estab:** 1997  
**Distr.:** International **Sales:** \$11-25 million  
Privately owned corporation

**Company Name:** Dodge County Ready Mix Concrete Co.  
**Address:** Highway 14 East  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2565  
**Corp Sec:** Jeannine Kleef  
**SIC:** 3273 **NAICS:** 327320  
**Business Description:** Ready-mixed concrete  
**Employs:** 3 **Estab:** 1973  
**Distr.:** Local **Sales:** under \$500,000

**Company Name:** Elcor Construction, Inc.  
**Address:** 5000 Saint Bridgets Road SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-281-5180 **Fax:** (507) 281-3944  
**V-P:** Steve Polson  
**SIC:** 1442 **NAICS:** 325314  
**Business Description:** Sand, rock & limestone quarrying  
**Employs:** 20 **Distr:** National **Estab:** 1987  
Privately owned corporation

**Company Name:** Elektro Assemblies, Inc.  
**Address:** 522 NW 6th Avenue  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-9308 **Fax:** 507-288-9655  
**Chairman:** Steve Birdseye  
**SIC:** 3679; 3841 **NAICS:** 334419  
**Business Description:** Cable & wire harness assemblies & medical equip; brand name -Veni-Dot; Tooter; Vas-Clamp  
**Employs:** 10 **Estab:** 1973  
**Distr.:** National **Sales:** \$1-5 million  
Privately owned corporation

**Company Name:** Energy Economics, Inc.  
**Address:** 109 South Street SE  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2557 **Fax:** 507-374-2646  
**General Manager:** Dan Marquardt  
**SIC:** 3824 **NAICS:** 334513  
**Bus Description:** Gas Meters **Estab:** 1976  
**Sales:** \$6-\$10 million  
**Employs:** 100 **Distr.:** National

**Company Name:** Enrick Co.  
**Address:** 150 East 1st Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-5215  
**Owner:** Vince Small  
**SIC:** 3537 **NAICS:** 337215  
**Bus Description:** Hand trucks & appliance dollies; brand name Roll-Or-Kari **Estab:** 1941  
**Sales:** under \$500,000  
**Employs:** 6 **Distr.:** Int'l

**Company Name:** Excel Manufacturing, Inc.  
**Address:** 778 West 12th Street  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-4680 **Fax:** 507-932-4683  
**Pres:** Todd Wondrow  
**SIC:** 3569 **NAICS:** 333999 **Estab:** 1991  
**Bus Description:** Recycling systems, balers & conveyors  
**Employs:** 30 **Distr.:** Int'l **Sales:** \$2.5-5 million  
www.excelmfg.com Sole Ownership

**Company Name:** Exhibitor Magazine  
**Address:** 206 South Broadway, Suite 745  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-289-6556 **Fax:** 507-289-5253  
**Publisher & Editor:** Lee Knight  
**SIC:** 2721 **NAICS:** 323122  
**Bus Description:** Magazine publishing  
**Employs:** 27 **Distr.:** Int'l **Sales:** \$1-2.5 million  
**Estab:** 1982 Privately owned corporation

**Company Name:** E Z Fabricating, Inc.  
**Address:** 1210 Hwy 52 South  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-1635  
**Pres:** Todd Klees **SIC:** 3441, 3499, 3599  
**Bus Description:** Structural steel & metal fabrication  
**Employs:** 6 **Distr.:** Regional **Sales:** under \$500,000  
www.ezfab.net Privately owned corporation

**Company Name:** Farm Country Co-op  
**Address:** 417 North Main Street  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8313 **Fax:** 507-356-8881  
**GM:** Noel Frana  
**SIC:** 2048 **NAICS:** 311119 **Estab:** 1896  
**Business Description:** Feed Processing  
**Employs:** 30 **Distr.:** Local **Sales:** \$12-\$13 million  
www.farmcountrycoop.com

**Company Name:** Fastenal Co.  
**Address:** 1680 Industrial Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-3025 **Fax:** 507-288-7583  
**Branch Mgr.:** Kurt Reinhart  
**SIC:** 5072, 5084  
**Business Description:** Wholesaler of fasteners  
**Employs:** 10 **Estab:** 2003 **Distr:** Int'l  
Publicly owned corporation

**Company Name:** Fedex Office & Print Center  
**Address:** 440 Crossroads Drive SW, Suite A  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-288-2233 **Fax:** 507-288-2232  
**Manager:** Tony Peirskalla  
**SIC:** 2759 **Estab:** 1972  
**Business Description:** Commercial Printing  
**Employs:** 15 **Sales:** \$1-2.5 million  
www.fedexkinkos.com

**Company Name:** Ferguson Enterprises, Inc.  
**Address:** 3210 Prow Lane NW  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-292-9233 **Fax:** 507-292-9340  
**Branch Mgr:** Jim Bahler  
**SIC:** 5074  
**Bus Description:** Distributor of Plumbing Supplies  
**Employs:** 7 **Estab:** 1958 [www.ferguson.com](http://www.ferguson.com)  
**Distrib:** Local

**Company Name:** First Supply, LLC  
**Address:** 3815 Highway 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-287-0202 **Fax:** 507-287-0653  
**General Mgr:** Robert Bernanek  
**SIC:** 5074, 5075  
**Bus Description:** Wholesaler of plumbing & HVAC equipment and supplies  
**Employs:** 755 [www.1supply.com](http://www.1supply.com)  
Publicly owned corporation

**Company Name:** Fish House Dressing, Inc.  
**Address:** 1711 2nd Avenue NW  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-7786 **Fax:** 507-533-4075  
**Pres.:** Thomas Slightam  
**SIC:** 2035 **NAICS:** 331941  
**Web:** [www.jimmys-saladdressing.com](http://www.jimmys-saladdressing.com)  
**Business Description:** Salad Dressings and dips  
**Employs:** 16 **Estab:** 1973  
**Sales:** \$1-5 million **Distr:** Regional

**Company Name:** Flagman Products  
**Address:** 1215 West Center Street  
**City:** Oronoco **State:** MN **Zip:** 55960  
**Phone:** 507-367-4782 **Fax:** 507-367-2428  
**Pres.:** Randy Bartz  
**SIC:** 3949, 3089 **NAICS:** 339920  
**Business Description:** Nylon Flags  
**Employs:** 2 **Estab:** 1990  
**Sales:** Under \$500,000 **Distr:** National

**Company Name:** Franzen Welding & Fabricating  
**Address:** 304 4th Avenue SE  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2080  
**Owner:** Jeffrey Franzen  
**SIC:** 3599 **NAICS:** 332322  
**Business Description:** Sheet metal fabrication  
**Employs:** 6 **Estab:** 1995  
**Sales:** \$500,000-\$1 million **Distr:** Local

**Company Name:** Full Circle Image  
**Address:** 656 34th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55903  
**Phone:** 507-280-0136 **Fax:** 507-280-4425  
**Pres.:** Charlie Benson  
**SIC:** 3955, 3951 **NAICS:** 339944  
**Web:** [www.fullcircleimage.com](http://www.fullcircleimage.com)  
**Business Description:** Printing ribbon & inkjet and laser toner cartridges  
**Employs:** 25 **Estab:** 1990  
**Sales:** \$1-2.5 million **Distr:** Int'l

**Company Name:** Gauthier Industries, Inc.  
**Address:** 3105 NW 22nd St.  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-0731 **Fax:** 507-280-6883  
**Web:** [www.gauthind.com](http://www.gauthind.com) **Email:** [gauthier@guathind.com](mailto:gauthier@guathind.com)  
**Pres:** Michael Jensen **SIC:** 3441; 3444 **NAICS:** 332116  
**Business Description:** metal stampings, sheet metal fabrication, electrical enclosures & assembly & powder coat finishing  
**Employs:** 97 **Estab:** 1946  
**Sales:** over \$10 million **Dist.:** National  
[www.gauthind.com](http://www.gauthind.com) privately owned sub-s corp.

**Company Name:** Geotek, Inc.  
**Address:** 1421 2nd Ave. NW  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-6076 **Fax:** 507-533-4784  
**CEO:** Conrad Fingerson **SIC:** 3089 **NAICS:** 327993  
**Business Description:** Pultruded composites (fiberglass fencing, cross arms for electric power distr., tension bars for chain link fencing, pins for landscape walls & floors for outdoor decks).  
**Employs:** 50 **Estab:** 1990 **Web:** [www.geotekinc.com](http://www.geotekinc.com)  
**Sales:** \$15-20 million **Distr:** Industrial

**Company Name:** Gingerbread House  
**Address:** 1104 North Broadway Street  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-2621  
**Owner:** John Fish **SIC:** 2051  
**Business Description:** muffins, breads & cakes  
**Employs:** 15 **Estab:** 1985 **Sales:** under \$500,000  
Privately owned corporation

**Company Name:** GLS Industries  
**Address:** 7200 North Hwy 63  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-8850 **Fax:** 507-288-3810  
**Pres:** Chris Price  
**Web:** [www.retainingwall.com](http://www.retainingwall.com)  
**Business Description:** modular retaining walls  
**SIC:** 3272 **Employs:** 30 **Estab:** 1990  
**Sales:** \$1-5 million **Dist.:** National  
privately owned corporation

**Company Name:** Grain Handlers U.S.A. Inc.  
**Address:** 1012 St. Charles Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-5492  
**Sales & Marketing Mgr:** Gary Todd  
**SIC:** 3523 **NAICS:** 333111  
**Business Description:** Grain storage, drying & handling equipment  
**Employs:** 15 **Estab:** 1986  
**Sales:** \$3 million **Distr:** Int'l

**Company Name:** Graybar Electric Co., Inc.  
**Address:** 910 7th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-4444 **Fax:** 507-282-9913  
**Branch Mgr:** David Stien **SIC:** 5063, 5065  
**Business Description:** Distributor of electrical & telecommunications equipment & supplies  
**Employs:** 10 **Estab:** 1993 Privately owned corporation  
**Sales:** \$5-10 million **Distr:** Local [www.graybar.com](http://www.graybar.com)

**Company Name:** Greene Doors & Hardware, Inc.  
**Address:** 14 1st Avenue SW  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2425 **Fax:** 507-374-2405  
**Owner:** Phillip Greene **SIC:** 5031  
**Business Description:** wholesaler of hollow metal & wooden doors, frames & entrance systems  
**Employs:** 15 **Estab:** 1978 **Distr:** Regional

**Company Name:** Greenway Co-op  
**Address:** 302 Byron Avenue  
**City:** Byron **State:** MN **Zip:** 55920  
**Phone:** 507-775-2900 **Fax:** 507-775-2905  
**GM:** Larry Mulert  
**SIC:** 2048 **NAICS:** 311119  
**Business Description:** feed/grain/fertilizer  
**Employs:** 50 **Estab:** 1929  
**Sales:** \$6 million **Distr:** Local

**Company Name:** Greenway Co-op  
**Address:** 3520 East River Road NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-289-4086  
**GM:** Tim Clemons  
**SIC:** 2048 **NAICS:** 311119  
**Business Description:** company headquarters & livestock feed  
**Employs:** 20 **Estab:** 1929  
**Sales:** \$2.5 - \$5 million **Distr:** Local  
Publicly owned corporation

**Company Name:** Grimsrud Publishing, Inc.  
**Address:** 225 Main Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-7617 **Fax:** 507-732-7619  
**Publisher:** David Grimsrud  
**SIC:** 2791 **NAICS:** 323122  
**Business Description:** Newspaper publishing  
**Employs:** 15 **Estab:** 1981  
**Sales:** \$500,000-\$1 million **Distr:** Local  
[www.zumbrota.com](http://www.zumbrota.com) Privately owned corporation

**Company Name:** Halcon Corporation  
**Address:** 1811 2nd Avenue NW  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-4235 **Fax:** 507-533-9349  
**CEO:** Peter Conway  
**SIC:** 2521 **NAICS:** 337211  
**Business Description:** Wooden office furniture  
**Employs:** 200 **Estab:** 1978  
**Web:** [www.halconcorp.com](http://www.halconcorp.com)  
**Sales:** \$20-25 million **Distr:** Int'l  
Privately owned corporation

**Company Name:** Hammell Equipment, Inc.  
**Address:** 713 Main Street NW  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-4910 **Fax:** 507-867-4442  
**Pres:** Bernard Hammell **SIC:** 5083  
**Business Description:** Distributor of agricultural & farm equipment & parts.  
**Employs:** 30 **Estab:** 1978 **Distr:** Int'l  
[www.hammellequipment.com](http://www.hammellequipment.com) Privately owned sub-S corp.

**Company Name:** Hiawathaland Tool, Inc.  
**Address:** 301 5th Street SE  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-7710 **Fax:** 507-634-4915  
**Pres:** David Tapp  
**SIC:** 3544 **NAISCS:** 333511  
**Business Description:** Plastic & die-cast molds  
**Employs:** 12 **Estab:** 1986  
**Sales:** \$1-\$2 million **Distr:** Regional  
Privately owned sub-S corp.

**Company Name:** Himec, Inc.  
**Address:** 1400 NW 7th St. P.O. Box 4700  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-4000 **Fax:** 507-281-5206  
**Pres:** Greg Donley  
**Web:** [www.himec.com](http://www.himec.com)  
**SIC:** 3444 **NAICS:** 332322  
**Business Description:** Sheet metal fabrication  
**Employs:** 170 **Estab:** 1975  
**Sales:** \$25 million **Dist.:** Regional  
Privately owned corporation

**Company Name:** IBM Corporation  
**Address:** 3605 Hwy 52 North  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-253-4011 **Fax:** 507-253-1571  
**Web:** www.ibm.com  
**Corp. Relations Mgr:** Valerie Pace  
**Executive VP:** Walt Ling  
**SIC:** 3575 **NAICS:** 334111  
**Business Description:** Main frame computers  
**Employs:** 4,200 **Estab:** 1956 **Distr.:** Intl  
Publicly owned corporation

**Company Name:** Ikon Office Solutions, Inc.  
**Address:** 2660 Superior Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-7284 **Fax:** 507-288-7705  
**GM:** Steve Bergeson  
**SIC:** 5044 **Employs:** 25 **Estab:** 1978 **Distr.:** Local  
**Business Description:** Distributor of Office Equipment  
www.ikon.com Privately owned corporation

**Company Name:** Images By Design  
**Address:** 302 5th Street SE  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-2202 **Fax:** 507-634-7336  
**Pres:** Harlan Jacobson  
**SIC:** 2396 **NAICS:** 332999  
**Business Description:** Textile Screenprinting  
**Employs:** 50 **Estab:** 1979 **Distr.:** Regional  
Sales: \$5-10 million  
Privately owned corporation

**Company Name:** Images on Metal  
**Address:** 105 South Mantorville Avenue  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-7776 **Fax:** 507-634-7336  
**Pres:** Harlan Jacobson  
**SIC:** 2396, 3499, 2499 **NAICS:** 332999  
**Business Description:** Awards, trophies, screen printing  
**Employs:** 40 **Estab:** 1979 **Distr.:** Regional  
Sales: \$1-5 million  
Privately owned corporation www.imagesonmetal.com

**Company Name:** Insty Prints of Rochester  
**Address:** 2410 North Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-282-6112 **Fax:** 507-282-4603  
**Owner:** Rick Weiss  
**SIC:** 2752 **NAICS:** 323119  
**Business Description:** instant printing  
**Employs:** 25 **Estab:** 1976  
**Sales:** \$2 million **Distr.:** National  
Privately owned sub-S corp.

**Company Name:** Island Pallet & Crate, Inc.  
**Address:** 221 County Road 11 NW  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-4231 **Fax:** 507-356-4185  
**Pres:** Jay Wobig  
**SIC:** 2448 **NAICS:** 321920  
**Business Description:** Wooden palates & crates  
**Employs:** 5 **Estab:** 1991 **Distr.:** Regional  
Privately owned corporation

**Company Name:** Island Tool & Die  
**Address:** 292 3rd Street NE  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-4450 **Fax:** 507-356-8199  
**Pres:** Lee Swanson  
**SIC:** 3544 **NAICS:** 332710  
**Business Description:** Tool & Die Machinery  
**Employs:** 10 **Estab:** 1996 **Distr.:** Regional  
Privately owned corporation www.islandpallet.com

**Company Name:** Johnson Co.  
**Address:** 4680 Highway 63 North  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-252-5133 **Fax:** 507-252-6979  
**Branch Mgr:** Jeff Iberson  
**SIC:** 5044, 5045  
**Business Description:** Distributor of office equipment,  
including copiers, printers, fax machines & scanners  
**Employs:** 4 **Estab:** 2005 **Distr.:** Regional

**Company Name:** Johnson Printing Company  
**Address:** 1416 Balleighigh NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-7788 **Fax:** 507-282-1743  
**Pres:** Mark Johnson  
**SIC:** 2759 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 35 **Estab:** 1953 **Distr.:** Int'l

**Company Name:** Kaman Industrial Technologies Corp.  
**Address:** 3033 40th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-1808 **Fax:** 507-289-5751  
**Pres:** Steve Hawkins  
**SIC:** 5063 **Employs:** 12 **Estab.:** 2001  
**Business Description:** Wholesaler of power  
transmission components  
Publicly Owned Corporation

**Company Name:** KAS Investments  
**Address:** 3121 40th Ave. NW, Suite 100  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-280-4314 **Fax:** 507-280-4316  
**Pres:** Kevin Swanson **SIC:** 3442 **Employs:** 6  
**Business Description:** Glass and Aluminum Frames  
**Sales:** \$500,000 - \$1 million

**Company Name:** Kasson Concrete Products  
**Address:** 18 Veterans Memorial Highway East  
**City:** Rochester **State:** MN **Zip:** 55944  
**Phone:** 507-634-7001 **Fax:** 507-634-7076  
**Pres:** Matt Henderman  
**SIC:** 3272 **NAICS:** 327390  
**Business Description:** Commercial & residential iron railings & precast concrete products  
**Employs:** 2 **Estab:** 1954 **Sales:** Under \$500,000  
**Distrib:** Regional Privately owned corporation

**Company Name:** Kerry Inc.  
**Address:** 2402 7th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-285-3400 **Fax:** 507-285-3438  
**Operations Mgr:** George Mathey  
**SIC:** 2099  
**Business Description:** Dairy Foods Ingredients  
**Employs:** 80 **Est:** 1978  
**Sales:** \$10-\$25 million **Distr.:** Intl.  
[www.kerrygroup.com](http://www.kerrygroup.com)

**Company Name:** Kingsbury Builders Supply  
**Address:** 27602 Highway 24  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-2200 **Fax:** 507-356-2216  
**Owner & GM:** John Kingsbury  
**SIC:** 2541 **NAICS:** 337110  
**Business Description:** Wooden & laminate cabinets  
**Employs:** 2 **Est:** 1980  
**Sales:** under \$500,000 **Distr.:** Regional  
Privately owned corporation

**Company Name:** Koskovich Co.  
**Address:** 3111 19th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-286-9209 **Fax:** 507-285-1730  
**Pres:** Jerry Koskovich  
**SIC:** 3425, 3544 **NAICS:** 333991  
**Business Description:** industrial saws & automated jiggling machines  
**Employs:** 24 **Estab:** 1973  
**Sales:** \$5-\$10 million **Distr.:** Intl  
Privately owned sub-S corp.

**Company Name:** L & L Cabinets  
**Address:** 2227 Hwy 63 North  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-9966 **Fax:** 507-533-9967  
**Pres:** Larry Laures  
**SIC:** 2434 **NAICS:** 337110  
**Business Description:** wooden cabinets  
**Employs:** 5 **Estab:** 1991  
**Sales:** under \$500,000 **Distr.:** local  
Sole ownership

**Company Name:** Land O' Lakes, Inc.  
**Address:** 206 2nd Street NE  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8318 **Fax:** 507-356-4098  
**Plant Mgr:** Chris Meyers  
**SIC:** 2002 **NAICS:** 311511  
**Business Description:** dried dairy products  
**Employs:** 100 **Estab:** 1971  
**Sales:** \$25-\$50 million **Distr.:** International  
[www.landolakes.com](http://www.landolakes.com)

**Company Name:** Laser Product Technologies  
**Address:** 407 2nd Ave NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-287-0685 **Fax:** 507-287-9835  
**Partners:** Bob King and Mike Marty  
**SIC:** 3955 **NAICS:** 339944  
**Business Description:** Rebuilt printer ribbons & toner cartridges  
**Employs:** 4 **Estab:** 1992 **Distr.:** Regional

**Company Name:** Leitzen Concrete Products  
**Address:** 4019 Highway 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-3875 **Fax:** 507-288-3470  
**Pres:** Gary Leitzen  
**SIC:** 3273 **NAICS:** 327320  
**Business Description:** Ready mix concrete  
**Employs:** 30 **Estab:** 1926  
**Sales:** \$5 million **Distr.:** local  
[www.leitzenconcrete.com](http://www.leitzenconcrete.com) Privately Owned Corporation

**Company Name:** Lin's Iron & Metal, LLC  
**Address:** 425th Ave. SE  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2439  
**President:** Lisa Hodges  
**SIC:** 5093  
**Business Description:** Wholesaler of recycled metal  
**Employs:** 4 **Distr.:** Local

**Company Name:** Magic Media, Inc.  
**Address:** 1734 15th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-1866 **Fax:** (507) 288-7619  
**President:** Alexandra Spencel  
**SIC:** 3993 **NAICS:** 339950  
**Business Description:** Outdoor Signs  
**Employs:** 20 **Estab:** 1969  
**Sales:** \$1-1.5 million **Distr.:** Regional

**Company Name:** Making Waves Printing, Inc.  
**Address:** 3110 Wellner Drive NE, Suite B  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-5200  
**President:** David Evans  
**SIC:** 2759 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 4 **Estab:** 1968  
**Sales:** under \$500,000 **Distr.:** Local

**Company Name:** Manahan Machine Shop, Inc.  
**Address:** 7051 100th Ave. SE  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-282-5766  
**President:** Nick Manahan  
**SIC:** 3599  
**Business Description:** General machining job shop  
**Employs:** 5 **Est.** 1978  
**Sales:** under \$500,000 **Distr.:** Local

**Company Name:** Marigold Foods, Inc. (Kemps)  
**Address:** 406 North Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-287-7301 **Fax:** 507-287-7306  
**Plant Manager:** Mike Hanisch  
**SIC:** 2026 **NAICS:** 311511  
**Business Description:** Ice cream products & milk processing  
**Employs:** 250  
**Sales:** \$50-\$100 million **Distr.:** Regional

**Company Name:** McNeilus Steel, Inc.  
**Address:** 110 South Industrial Park  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-6336  
**President:** Pat McNeilus  
**SIC:** 3312 **NAICS:** 331111  
**Business Description:** steel fabrication  
**Employs:** 230  
**Sales:** \$250 million **Distr.:** Regional

**Company Name:** McNeilus Truck & Manufacturing, Inc.  
**Address:** 524 County Road 34  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-6321 **Fax:** 507-374-6306  
**President:** Mike Wuest  
**SIC:** 3531  
**Business Description:** mobile concrete mixers, garbage trucks & OEM replacement parts  
**Employs:** 700 **Estab:** 1970  
**Sales:** over \$400 million **Distr.:** Int'l

**Company Name:** Medical Innovations Intl.  
**Address:** 6256 34th Ave. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-0761  
**Pres:** John Devlin  
**SIC:** 3841 **NAICS:** 339112  
**Web:** www.medicalinnovations.com  
**Business Description:** Surgical instruments & devices, manufacturing  
**Employs:** 15 **Est.:** 1965  
**Sales:** \$500,000-\$1 million **Distr.:** Intl  
Privately owned corporation

**Company Name:** Metafile Information Systems, Inc.  
**Address:** 2900 43rd Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-286-9232  
**Pres:** Allan Sprau **SIC:** 7372  
**Business Description:** Enterprise content & fundraising management, software development  
**Employs:** 75 **Estab.** 1980 **Distr.:** Int'l

**Company Name:** Metal Treasures  
**Address:** 10720 84th Street SE  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-3471  
**Partner:** Mary Riedemann **SIC:** 3499, 3312  
**Business Description:** Steel & iron fabrication  
**Employs:** 2 **Estab.** 2001 **Distr.:** Local

**Company Name:** Midwest Signtech of Rochester, LLC  
**Address:** 3745 North Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-252-8850  
**Pres:** Dustin Smith **SIC:** 3993, 2759 **NAICS:** 339950  
**Business Description:** Signage, decals, laminating  
**Employs:** 3 **Estab:** 1993  
**Sales:** \$500,000 **Distr:** National

**Company Name:** Milestone Materials  
**Address:** 5850 Hwy 63 South  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-9151  
**Sales Manager:** Steve Beach **SIC:** 1422  
**Business Description:** Crushed Limestone  
**Employs:** 5 **Distr.:** Local

**Company Name:** Neher Medical Equipment  
**Address:** 502 West Main Street  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-6496 **Fax:** 507-634-6486  
**Pres:** Gerald and Richard Neher  
**SIC:** 3841 **NAICS:** 339112  
**Employs:** 3 **Estab:** 1985  
**Business Description:** Medical Equipment  
**Sales:** \$500,000 **Distr:** National

**Company Name:** Nelson Industries & Deckslder  
**Address:** 12329 SW County Road 8  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-4815 **Fax:** 507-533-4815  
**Pres:** Jon Nelson **SIC:** 3713  
**Email:** deckslder@aol.com **Web:** www.deckslder.com  
**Business Description:** Truck accessories  
**Employs:** 1 **Estab:** 1983  
**Sales:** under \$500,000 **Distr:** National

**Company Name:** Nelson Screen Printing  
**Address:** 17304 Sugarloaf Parkway  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-5633 **Fax:** 507-732-5633  
**Owner:** David Ness **SIC:** 2511 **NAICS:** 321999  
**Business Description:** residential furniture and cabinets  
**Employs:** 1 **Est.:** 2003  
**Sales:** under \$500,000 **Distr.:** Local  
Sole ownership [www.nesswoods.com](http://www.nesswoods.com)

**Company Name:** Ness Custom Woodworking  
**Address:** 69687 260th Avenue  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-365-8961  
**Owner:** David Ness  
**SIC:** 2511 **NAICS:** 321999  
**Business Description:** residential furniture and cabinets  
**Employs:** 1 **Est.:** 2003  
**Sales:** under \$500,000 **Distr.:** Local  
Sole ownership [www.nesswoods.com](http://www.nesswoods.com)

**Company Name:** Nigon Woodworks, Inc.  
**Address:** 1700 Eastwood Road SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-282-1895 **Fax:** 507-282-3461  
**Owner:** Daryl Nigon  
**SIC:** 2431,2511 **NAICS:** 321999  
**Business Description:** Case work & wooden furniture  
**Employs:** 19 **Est.:** 1976  
**Sales:** \$2 million **Distr.:** Local  
Privately owned corporation

**Company Name:** Norandex Distribution, Inc.  
**Address:** 6610 10th Avenue SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-289-8747 **Fax:** 507-289-8712  
**Manager:** Randy Fruth  
**SIC:** 5031, 5033  
**Business Description:** Distributor of exterior building products  
**Employs:** 4 **Est.:** 1998 **Distr.:** Local

**Company Name:** North Country Business Products, Inc.  
**Address:** 2514 Superior Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-8212 **Fax:** 507-289-4802  
**Manager:** Sean Collins  
**SIC:** 5044  
**Business Description:** Distributor of Cash Registers  
**Employs:** 12 **Est.:** 1966 **Distr.:** Regional  
Privately owned corporation

**Company Name:** North Star Aluminum Products  
**Address:** 4505 Hwy 63 North  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-289-8795 **Fax:** 507-292-8756  
**Partners:** John & Carol Adams  
**SIC:** 3469 **NAICS:** 332439  
**Business Description:** Aluminum Tool Boxes  
**Employs:** 6 **Est.:** 1977  
**Sales:** under \$500,000 **Distr.:** National  
Privately owned corporation

**Company Name:** North Star Foods, Inc.  
**Address:** 1279 Saint Charles Ave.  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-4831 **Fax:** 507-932-5624  
**Pres:** Bradley Arndt  
**SIC:** 2013 **NAICS:** 311611  
**Business Description:** Fresh & frozen meat products  
**Employs:** 200 **Est.:** 1971  
**Sales:** \$25-\$100 million **Distr.:** National  
[www.northstarfoods.com](http://www.northstarfoods.com) Privately owned corporation

**Company Name:** Northern Beverage Distribution Co.  
**Address:** 2222 32nd Avenue NW  
**City:** Rochester **State:** MN **Zip:** 559901  
**Phone:** 507-282-5462 **Fax:** 507-282-0560  
**Owner:** Mike Amicone **SIC:** 5181  
**Business Description:** Beer distributor  
**Employs:** 30 **Est.:** 2003 **Distr.:** Local  
Privately owned corporation

**Company Name:** NRI Electronics, Inc.  
(purchased from Waters Technical Division)  
**Address:** 2535 Hwy 14 West  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-252-9405 **Fax:** 507-252-9995  
**Plant Manager:** Jeff Martinson  
**Acct. Manager:** Lori Olson  
**Business Description:** Cable Contract Manufacturer  
**Employs:** 50 **Est.** 1984 **Sales:** \$5-10 million  
**Distrib:** National

**Company Name:** Osborn Medical Corp.  
**Address:** 100 West Main Street  
**City:** Utica **State:** MN **Zip:** 55979  
**Phone:** 507-932-5028 **Fax:** 507-932-5044  
**GM:** Bill Davis **SIC:** 3841 **NAICS:** 339112  
**Business Description:** Vascular medical products  
**Employs:** 15 **Est.:** 1989  
**Sales:** under \$1 million **Distr.:** Intl.

**Company Name:** Paape Energy Services  
**Address:** 2717 Highway 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-4874 **Fax:** 507-529-1407  
**Div Mgr:** Jason Sandberg **SIC:** 5063  
**Business Description:** Distributor of HVAC controls  
**Employs:** 25 **Est.:** 1979 **Distr.:** Local  
www.paape.com

**Company Name:** Pace Dairy Foods  
**Address:** 2700 Valley High Dr. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-6315 **Fax:** 507-288-3320  
**GM:** Jim Lehman **SIC:** 2022 **NAICS:** 311511  
**Business Description:** Cheese processing & packaging  
**Employs:** 400 **Est.:** 1971  
**Sales:** \$100-\$150 million **Distr.:** Intl.

**Company Name:** Pace International, Inc.  
**Address:** 3582 Technology Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-1853 **Fax:** 507-288-0831  
**Owner:** Pat Deutsch **SIC:** 5065  
**Business Description:** wholesaler of satellite tv parts  
**Employs:** 30 **Est.:** 1972 **Distr.:** Intl.

**Company Name:** Page's Welding  
**Address:** 1855 Roscoe Avenue  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-5717 **Fax:** 507-732-5633  
**Owner:** Bill Page **SIC:** 3599 **NAICS:** 332710  
**Business Description:** Welding job shop  
**Employs:** 2 **Sales:** under \$500,000 **Distr.:** Local

**Company Name:** Paper & Graphics, Inc.  
**Address:** 1116 9th Street NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-0878 **Fax:** 507-288-2634  
**CEO:** Timothy Fields **CFO:** Steven Fields  
**SIC:** 2759 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 13 **Est.:** 1986  
**Sales:** \$1-2.5 million **Distr.:** Regional  
Privately owned corporation

**Company Name:** Petersen Blacksmith Shop  
**Address:** 3802 Cty Road 150 SW  
**City:** Byron **State:** MN **Zip:** 55920  
**Phone:** 507-281-1662  
**Pres:** Mike Petersen  
**SIC:** 3499 **NAICS:** 332999  
**Business Description:** Metal Fabrication  
**Employs:** 5 **Estab:** 1918  
**Sales:** under \$500,000 **Distr:** Regional

**Company Name:** Pharmaceutical Specialties, Inc.  
**Address:** 1620 Industrial Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-8500 **Fax:** 507-288-7603  
**Web:** www.psico.com  
**Pres:** Conrad Thompson  
**SIC:** 2834 **NAICS:** 325620  
**Business Description:** Bath oil, body cream & shampoo;  
Brand name - Vanicream; RoBathol; Vitec; Free & Clear  
**Employs:** 60 **Est:** 1974 **Distr.:** National

**Company Name:** Pine Island Primitives  
**Address:** 16369 County 11 Blvd.  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-2908  
**Owner:** Sally Kallin  
**SIC:** 2741 **NAICS:** 332997  
**Business Description:** hand woven rug patterns  
**Employs:** 1 **Est:** 2001  
**Sale:** under \$500,000 **Distr.:** Int'l

**Company Name:** Post Bulletin  
**Address:** 18 1st Avenue SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-285-7600 **Fax:** 507-281-7478  
**Web:** www.postbulletin.com  
**Publisher:** Randy Chapman  
**SIC:** 2711;2791 **NAICS:** 323119  
**Business Description:** newspaper printing & typesetting  
**Employs:** 225 **Est:** 1925  
**Sale:** \$10-25 million **Distr.:** Regional

**Company Name:** Praxair Distribution, Inc.  
**Address:** 1620 3rd Avenue SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-289-4051 **Fax:** 507-289-4295  
**Customer Service Mgr:** Tom Broadwater  
**SIC:** 5084, 5085, 5169  
**Business Description:** wholesaler of welding equipment & supplies, including gases  
**Employs:** 15 **Est:** 1963 **Distrib:** Regional  
publicly owned corporation

**Company Name:** Professional Instruments Co.  
**Address:** 3601 Instrument Dr. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-6911 **Fax:** 507-288-0738  
**Supervisor:** Lowell Schwenke  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** Precision machining job shop  
**Employs:** 10 **Est:** 1964  
**Sale:** \$1-5 million **Distr.:** National  
www.airbearings.com publicly owned corporation

**Company Name:** Progressive Tool & Manufacturing  
**Address:** 290 5th Street NE  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8345 **Fax:** 507-356-4557  
**Pres:** Richard Zwart  
**SIC:** 3469 **NAICS:** 332116  
**Business Description:** Metal stampings, sheet metal fabrication, plastic injection molding  
**Employs:** 60 **Est:** 1970  
**Sales:** \$5-\$10 million **Distr.:** National

**Company Name:** Progressive Tool & Manufacturing  
**Address:** 780 North Main Street  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8345 **Fax:** 507-356-4559  
**Plant Manager:** John Lodermeier  
**SIC:** 3089, 3444 **NAICS:** 326199  
**Business Description:** Plastic injection molding & vacuum forming  
**Employs:** 8 **Est:** 1970  
**Sales:** \$5-\$10 million **Distr.:** Local

**Company Name:** Prosthetic Laboratories of Rochester  
**Address:** 121 23rd Avenue SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-281-5250 **Fax:** 507-288-6928  
**V-P Opers:** Michael Gozola  
**V-P:** Steve Amundson  
**SIC:** 3842 **NAICS:** 339113  
**Business Description:** Prosthetics and orthotics  
**Employs:** 40 **Est:** 1984  
**Sales:** \$1-5 million **Distr.:** Local  
www.plor.net

**Company Name:** Quilted Comforts  
**Address:** 4522 5th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-0592  
**Owner:** Sharon Lansworth  
**SIC:** 2392 **NAICS:** 326291  
**Business Description:** Quilting  
**Employs:** 1 **Est:** 1998  
**Sales:** under \$500,000 **Distr.:** National

**Company Name:** R & B Contract Manufacturing, Inc.  
**Address:** 4703 County Road Road 107 NE  
**City:** Eyota **State:** MN **Zip:** 55934  
**Phone:** 507-876-2179 **Fax:** 507-876-2171  
**Pres:** Barbara Butturff **SIC:** 3672 **NAICS:** 334412  
**Business Description:** Printed circuit board assembly, electrical & mechanical sub-assemblies & industrial control panel shop  
**Employs:** 7 **Estab:** 1994  
**Sales:** \$500,000-\$1 million **Distr:** National  
www.ranbcontractmfg.com

**Company Name:** R & B Custom Workbenches  
**Address:** 201 12th Avenue NW  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-7557  
**Owner:** Rick Jorgenson **SIC:** 2599  
**Business Description:** Industrial Workbenches  
**Employs:** 1 **Est:** 1996  
**Sales:** Under \$500,000 **Distr.:** Local Sole Ownership  
www.rbcustomworkbenches.com

**Company Name:** RDM of Minnesota, Inc.  
**Address:** 703 1st Avenue SE  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2670 **Fax:** 507-633-9393  
**Pres:** Dennis Ross  
**SIC:** 3499 **NAICS:** 332710  
**Business Description:** Sheet metal fabrication & machining job shop  
**Employs:** 100 **Estab:** 1974  
**Sales:** \$10-\$25 million **Distr:** Int'l

**Company Name:** R & M Steel  
**Address:** 61154 190th Avenue  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-2524  
**Owner:** Ronnie Papenfus  
**SIC:** 3441  
**Business Description:** Structural steel fabrication  
**Employs:** 1 **Estab:** 1995  
**Sales:** under \$500,000 **Distr:** Local

**Company Name:** Ready-Mix Concrete Co., LLC  
**Address:** 209 7th Street SW  
**City:** Dover **State:** MN **Zip:** 55929  
**Phone:** 507-932-4020 **Fax:** 507-289-9006  
**GM:** Scott Ferguson  
**SIC:** 3273 **NAICS:** 327320  
**Business Description:** Ready-mix concrete  
**Employs:** 7  
**Sales:** \$1-2.5 million **Distr:** Local  
Limited Liability Company

**Company Name:** Ready-Mix Concrete Co.  
**Address:** 4010 19th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-4022 **Fax:** 507-289-9006  
**Plant Manager:** Ken Edelbach  
**SIC:** 3273 **NAICS:** 327320  
**Business Description:** Ready-mix concrete  
**Employs:** 30 **Est:** 1946 **Distr.:** Local

**Company Name:** Ready Mix Concrete of Stewartville  
**Address:** 1000 North Main Street  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-8809  
**President:** Brandon McNeill  
**SIC:** 3273  
**Business Description:** Ready-mix concrete  
**Employs:** 6  
**Sales:** \$1-\$2.5 million **Distr:** Local

**Company Name:** Red's Welding  
**Address:** 1380 Church Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-3688  
**President:** Linus Soppa  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** Welding job shop  
**Employs:** 1 **Estab:** 1977  
**Sales:** under \$500,000 **Distr:** Local  
Sole ownership

**Company Name:** R Four Meats  
**Address:** 24 2nd Street SW  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-4180  
**Ptnrs:** Maraget Reiner, Jeffrey & Connie Remme  
**SIC:** 2013; 2011 **NAICS:** 311611  
**Business Description:** Sausage & meat processing & packaging, retail counter, venison packaging  
**Employs:** 5 **Estab:** 1963  
**Sales:** under \$500,000 **Distr:** Regional

**Company Name:** Reichel Foods, LLC  
**Address:** 3706 Enterprise Dr. SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-289-7264 **Fax:** 507-289-6552  
**Pres:** Craig Reichel  
**Web:** www.reichelfoods.com  
**SIC:** 2011, 2022 **NAICS:** 311999  
**Business Description:** Refrigerated lunch & snack kits  
**Employs:** 100 **Est:** 1997  
**Sales:** under \$20 million **Distr.:** National

**Company Name:** Reloading Specialities, Inc.  
**Address:** 52901 265th Avenue  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8500 **Fax:** 507-356-8800  
**Pres:** John Samuelson  
**SIC:** 3482  
**Business Description:** Ammunition reloading supplies  
**Employs:** 15 **Est:** 1987  
**Sales:** under \$500,000 **Distr.:** Int'l  
Privately Owned Corporation

**Company Name:** River Ridge Custom Canoes, LLC  
**Address:** 5865 River Ridge Court NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-2750 **Fax:** 507-280-0029  
**Office Mgr:** Bill Plantan, Jr.  
**SIC:** 3732  
**Business Description:** Canoes  
**Employs:** 2 **Est:** 1995  
**Sales:** under \$500,000 **Distr.:** National

**Company Name:** Rochester Brick  
**Address:** 3705 Enterprise Drive SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-252-1129 **Fax:** 507-252-1131  
**Manager:** Mike Steier  
**SIC:** 5032 **Employs:** 50 **Est:** 1991  
**Business Description:** Distributor of bricks, stones, mortars  
**Distrib.:** Regional  
www.rochesterbrick.com

**Company Name:** Rochester Buyer's Guide  
**Address:** 515 Rplu Creel Dr. NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-5201 **Fax:** 507-288-5201  
**Owner:** Dan Stumpf  
**SIC:** 2731 **NAICS:** 323122  
**Employs:** 8 **Est:** 1982  
**Business Description:** guidebook & publishing  
**Sales:** under \$500,000 **Distr.:** Local  
Privately owned corporation

**Company Name:** Rochester Cheese, LLC.  
**Address:** 4219 Hwy 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-6678 **Fax:** 507-288-6175  
**Cont:** Sherry Hinkle  
**SIC:** 2022 **NAICS:** 311513  
**Employs:** 10 **Est:** 1975  
**Sales:** \$5-10 million **Distr.:** National  
www.rochestercheese.com

**Company Name:** Rochester Concrete Products, LLC  
**Address:** 7200 Hwy 63 North  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-8850 **Fax:** 507-288-3810  
**President:** Chris Price  
**SIC:** 3272 **Employs:** 30 **Est:** 1990  
**Sales:** \$1-5 million **Distr.:** National

**Company Name:** Rochester Lapidary Jewelers  
**Address:** 3745 N. Broadway  
**City:** Rochester **State:** MN **Zip:** 55903  
**Phone:** 507-282-0447 **Fax:** 507-282-1116  
**Owner:** Donald Kirckof  
**SIC:** 3911; 3915 **NAICS:** 339911  
**Business Description:** Precious metal jewelry  
**Employs:** 10 **Est:** 1954  
**Sales:** \$2.5-5 million **Distr.:** Local

**Company Name:** Rochester Meat Company  
**Address:** 1825 7th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-529-4700 **Fax:** 507-289-1864  
**Owner:** Jim Hanson, Red Courtney, Neal Carols  
**SIC:** 2013 **NAICS:** 311612 **Distr.:** National  
**Business Description:** meat processing  
**Employs:** 240 **Sales:** \$50-100 million  
www.rochestermeat.com

**Company Name:** Rochester Medical Corporation  
**Address:** 1 Rochester Medical Dr.  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-9600 **Fax:** 507-533-9725  
**Pres:** Anthony Conway [www.rocm.com](http://www.rocm.com)  
**SIC:** 3841 **NAICS:** 339112  
**Business Description:** Urological catheters  
**Employs:** 170 **Estab:** 1988  
**Sales:** \$11-15 million **Distr:** Int'l  
Publicly owned corporation

**Company Name:** Rochester Metalwerx & Manuf., Inc.  
**Address:** 3651 Valleyhigh Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-5389 **Fax:** 507-280-9379  
**Pres:** Chuck Solheid  
**SIC:** 3499, 3599  
**Business Description:** Metal fabrication & general machine shop  
**Employs:** 9 **Estab:** 1999  
**Sales:** \$500,000-\$1 million **Distr:** National

**Company Name:** Rochester Precision Machine  
**Address:** 1016 Chester Avenue SE  
**City:** Rochester **State:** MN **Zip:** 55903  
**GM:** Steve Havlik  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** General machining job shops  
**Employs:** 20 **Est:** 1997  
**Sales:** \$2.5 million **Distr.:** Regional  
**Web:** [www.rochcnc.com](http://www.rochcnc.com)

**Company Name:** Rochester Sand & Gravel  
**Address:** 4105 East River Road NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-7447 **Fax:** 507-252-3477  
**HR Manager:** Beth Peterson  
**SIC:** 2951 **NAICS:** 324121  
**Business Description:** Asphalt paving compounds  
**Employs:** 100 **Est:** 1947  
**Sales:** \$10 million **Distr.:** Regional  
privately owned corporation

**Company Name:** Rochester Stained Glass  
**Address:** 1109 West Center Street  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-282-2752  
**Partner:** Mike Podulke  
**SIC:** 3231 **NAICS:** 327215 **Estab:** 1976  
**Business Description:** Tool & die job shop  
**Employs:** 6 **Sales:** under \$500,000 **Distr:** Regional  
Privately owned corporation

**Company Name:** Rochester Tool & Cutter Grinder, Inc.  
**Address:** 23803 650th Street  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-7184 **Fax:** 507-634-7117  
**General Mgr:** Jack Phelps  
**SIC:** 3599 **NAICS:** 333515 **Estab:** 1961  
**Business Description:** Tool sharpening & fabrication  
**Employs:** 6 **Sales:** under \$500,000 **Distr:** Regional  
Privately owned corporation

**Company Name:** Rochester Tool & Die, Inc.  
**Address:** 2024 15th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-285-3355 **Fax:** 285-3354  
**Pres:** Verdon Seegmiller **SIC:** 3544 **NAICS:** 333514  
**Business Description:** Tool & die job shop  
**Employs:** 6 **Sales:** under \$500,000 **Distr:** Regional

**Company Name:** Rochester Visitor Publishing & Printing  
**Address:** 101 16th St. NE  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-288-0451 **Fax:** 507-288-3065  
**Owner:** Doug Solinger **SIC:** 2721 **NAICS:** 323119  
**Business Description:** Magazine Publishing & Printing  
**Employs:** 3 **Sales:** under \$500,000 **Distr:** Local

**Company Name:** Rochester Welding, Inc.  
**Address:** 4505 Hwy 63 North  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-289-4189 **Fax:** 507-292-8756  
**Owner:** John Adams **SIC:** 3599 **NAICS:** 332710  
**Business Description:** Metal Fab. & Welding Job Shop  
**Employs:** 6 **Sales:** under \$500,000 **Distr:** National  
Privately owned corporation

**Company Name:** Rusty Plane Woodworks  
**Address:** 1446 Bell Oaks Lane  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-282-2385 **Fax:** 507-282-4610  
**Pres:** David Klocke **SIC:** 2511 **NAICS:** 337122  
**Business Description:** Wooden Residential Furniture  
**Employs:** 1 **Sales:** under \$500,000 **Distr:** Regional  
**Estab:** 1996  
[www.rustyplanewoodworks.com](http://www.rustyplanewoodworks.com)

**Company Name:** St. Charles Press  
**Address:** 924 Whitewater Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-3663 **Fax:** 507-932-5537  
**Pres:** Blair Floy  
**SIC:** 2711, 2791 **NAICS:** 323122  
**Business Description:** newspaper publishing  
**Employs:** 3 **Sales:** under \$500,000  
**Distr:** Local Private owned corporation

**Company Name:** Schad-Tracy Signs, Inc.  
**Address:** 325 Minnesota Ave., P.O. Box 357  
**City:** Oronoco **State:** MN **Zip:** 55960  
**Phone:** 507-367-2631 **Fax:** 507-367-2633  
**Pres:** Brad Tracy  
**SIC:** 3993 **NAICS:** 339950  
**Business Description:** Interior and exterior signs  
**Employs:** 25 **Estab:** 1978 **Sales:** \$3-4 million  
**Distr:** National privately owned sub-S corporation  
[www.schadtracy.com](http://www.schadtracy.com)

**Company Name:** Schmidt, Inc.  
Div. of Taylor Corporation - Mankato, MN  
**Address:** 1101 Frontage Road NW  
**City:** Byron **State:** MN **Zip:** 55920  
**Phone:** 507-775-6400 **Fax:** 507-775-6655  
**Pres:** Curtis Mohr **SIC:** 2759 **NAICS:** 323119  
**Business Description:** Direct response printing, mailing,  
& eBusiness Solutions  
**Employs:** 350 **Estab:** 1974 **Sales:** \$40 million  
**Distr:** Int'l

**Company Name:** Schmitt Music Co.  
**Address:** 1765 Hwy 52 North  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-1960 **Fax:** 507-288-5785  
**GM:** Kevin McGarry  
**SIC:** 3931 **Business Description:** Guitars  
**Employs:** 8 **Estab:** 1896  
**Sales:** \$1 million **Distr:** Regional  
Privately owned corporation [www.paschmittmusic.com](http://www.paschmittmusic.com)

**Company Name:** Schott Distributing Co., Inc.  
**Address:** 6735 Highway 14 East  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-289-3555 **Fax:** 507-289-8479  
**Pres:** Tom Schott  
**SIC:** 5181 **Business Description:** Beer Distributor  
**Employs:** 75 **Estab:** 1955 **Distr:** Local  
Privately owned corporation

**Company Name:** Schwickert's Co.  
**Address:** 3707 Commercial Dr. SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-281-0611 **Fax:** 507-281-4209  
**Owner:** Kent Schwickerts  
**SIC:** 3499 **NAICS:** 332999  
**Business Description:** Metal fabrication for HVAC  
**Employs:** 25 **Sales:** \$5-10 million **Distr:** Local  
**Estab:** 1906 [www.schwickerts.com](http://www.schwickerts.com)

**Company Name:** Seneca Foods Corp.  
**Address:** 1217 3rd Ave. SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-280-4500 **Fax:** 507-280-4579  
**Plant Manager:** Brian Theil  
**SIC:** 2038 **NAICS:** 311411  
**Business Description:** Canned & Frozen vegetables  
**Estab:** 1948 **Employs:** 635 **Sales:** \$50-100 million  
**Distr:** Int'l *Publicly owned corporation*  
www.senecafoods.com

**Company Name:** Shoot & Save Sports  
**Address:** 106 16th Street SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-285-9593 **Fax:** 507-285-0632  
**Owner & GM:** Bob Frerker  
**SIC:** 2396, 2395 **NAICS:** 33950  
**Business Description:** Screen printing & embroidery  
**Employs:** 8 **Estab:** 1983  
**Sales:** under \$500,000 **Distr:** Local  
Sole Ownership

**Company Name:** Sign Here, Inc.  
**Address:** 3717 Commercial Drive SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-281-0122 **Fax:** 507-286-9034  
**President:** Jodi Babcock  
**SIC:** 3993 **NAICS:** 314999  
**Business Description:** Signs, banners, decals, logo design, vehicle graphics, screenprinting  
**Employs:** 4 **Estab:** 1983  
**Sales:** under \$500,000 **Distr:** Local  
Privately owned corporation

**Company Name:** Smurfit-Stone Container Corp.  
**Address:** 4165 Hwy 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-2305 **Fax:** 507-288-9281  
**GM:** John Frautschi  
**SIC:** 2653; 2448 **NAICS:** 322211  
**Business Description:** Corrugated boxes & pallets  
**Employs:** 30 **Estab:** 1972  
**Sales:** \$10 million **Distr:** Regional  
Publicly Owned Corporation

**Company Name:** Snider Publishing, LLC  
**Address:** 11808 County Road 35  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-6936  
**Ptnrs:** Jeff Ellingson **SIC:** 2759 **NAICS:** 323119  
**Business Description:** Commercial Printing  
**Employs:** 5 **Sales:** \$500,000-\$1 million

**Company Name:** Southern Minnesota Machinery Sales  
**Address:** 210 South Street  
**City:** Dodge Center **State:** MN **Zip:** 55927  
**Phone:** 507-374-6346  
**Pres:** George McNeilus **SIC:** 3599 **NAICS:** 333111  
**Business Description:** Sheet metal fabrication and rebuilt industrial equipment  
**Employs:** 9 **Distr:** National **Estab:** 1972  
Privately owned corporation

**Company Name:** Stamps By Judith, Inc.  
**Address:** 11 County Road 11 NW  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-8828 **Fax:** 507-356-2265  
**President:** Larry Kleinschmidt  
**SIC:** 3953 **NAICS:** 339943  
**Business Description:** Rubber Stamps **Estab:** 1991  
**Employs:** 20 **Sales:** \$1-2.5 million **Distr:** National  
www.stampsbyjudith.com Privately owned corporation

**Company Name:** Stone Concepts  
**Address:** 3555 Enterprise Drive SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-289-0001 **Fax:** 507-289-0772  
**Pres:** Michael Welch **SIC:** 3281 **NAICS:** 337110  
**Business Description:** Countertops  
**Employs:** 20 **Estab:** 1996  
**Sales:** \$1 - 2.5 million **Distr:** National  
www.stoneconcepts.com

**Company Name:** Streiff's Cabinets  
**Address:** 50388 158th Ave.  
**City:** Pine Island **State:** MN **Zip:** 55963  
**Phone:** 507-356-4634  
**Pres:** Wayne Streiff  
**SIC:** 2434 **NAICS:** 337110  
**Business Description:** Wooden Cabinets  
**Employs:** 1 **Estab:** 1979  
**Sales:** under \$500,000 **Distr:** Local

**Company Name:** Strongwell, Chatfield Division  
**Address:** 1610 Hwy 52 South  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-3479 **Fax:** 507-867-4031  
**Sales Mgr:** Jeff Finley  
**SIC:** 3089 **NAICS:** 333511 **ISO Rating:** 9001  
**Business Description:** Pultruded fiberglass products; Brand name-Duradek; Duragrid; Duragrate  
**Employs:** 200 **Estab:** 1972  
**Sales:** \$10-25 million **Distr:** National  
Privately owned corporation www.strongwell.com

**Company Name:** Stussy Construction, Inc.  
**Address:** 61906 240th Avenue  
**City:** Mantorville **State:** MN **Zip:** 55955  
**Phone:** 507-635-2421  
**Pres:** James Paulson  
**SIC:** 3281 **NAICS:** 337991 **Distrib:** Local  
**Business Description:** Crushed rock & gravel  
**Employs:** 7 **Sales:** under \$500,000  
Privately owned corporation

**Company Name:** Sun Control Products, Inc.  
**Address:** 1908 2nd Street SW  
**City:** Rochester **State:** MN **Zip:** 55902  
**Phone:** 507-282-2620 **Fax:** 507-282-2377  
**Pres:** Kim Klampe  
**Employs:** 3 **SIC:** 2591 **NAICS:** 337920  
**Business Description:** Window Shades  
**Sales:** \$500,000 - \$1 million

**Company Name:** Superior Screeners, Inc.  
**Address:** 25 9 1/2 Street SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-282-4124 **Fax:** 507-282-9625  
**Pres:** Paul Bandrup  
**SIC:** 2396 **NAICS:** 323113  
**Business Description:** Screenprinting & embroidery  
**Employs:** 6 **Estab:** 1983  
**Sales:** \$1 million **Distrib:** National  
Privately owned corporation

**Company Name:** Tea's Design, Inc.  
**Address:** 2038 15th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-0494 **Fax:** 507-289-7711  
**Pres:** Tom Ashton  
**SIC:** 3714 **NAICS:** 336360  
**Business Description:** Aftermarket automobile seats  
**Employs:** 5 **Estab:** 1985  
**Sales:** Under \$500,000 **Distr:** National

**Company Name:** TEC Industrial, Inc.  
**Address:** 1711 3rd Ave. SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-288-9133 **Fax:** 507-287-1004  
**Pres:** Robert Perry  
**SIC:** 3535; 3562; 3675; 3492 **NAICS:** 333922  
**Business Description:** screw conveyor parts  
**Employs:** 40 **Estab:** 1967  
**Sales:** \$1-5 million **Distr:** Local  
Publicly owned corporation

**Company Name:** Texas Instruments, Inc.  
**Address:** 3535 40th Avenue NW, Suite 103  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-529-1555  
**GM:** Grant Christiansen  
**SIC:** 3674 **Estab:** 1967 **Employs:** 9 **Estab:** 2000  
**Business Description:** Semiconductor prototyping  
**Sales:** \$2.5 - 5 million **Distr:** National

**Company Name:** Theis Printing & Office Supplies  
**Address:** 59 West 5th Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-7547 **Fax:** 507-452-3886  
**Office Mgr:** Kathy Theis **SIC:** 2759 **NAICS:** 323119  
**Business Description:** commercial printing  
**Employs:** 4 **Estab:** 1974  
**Sales:** under \$500,000 **Distr:** Local  
Privately owned corporation

**Company Name:** Thomas Tool & Supply  
**Address:** 945 37th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-3786 **Fax:** 507-281-3879  
**GM:** Ryan Wegner **SIC:** 5072  
**Business Description:** distributor of hand & power tools  
**Employs:** 4 **Estab:** 1985  
**Sales:** under \$500,000 **Distrib:** Local  
www.thomas-tool.com

**Company Name:** Timber Roots Millwork  
**Address:** 2751 7th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-280-4115  
**Owner:** Justin Armitage **SIC:** 2431, 3442  
**Business Description:** Wooden and steel doors  
**Employs:** 15 **Sales:** \$1-2.5 million

**Company Name:** TK Industries  
**Address:** 4625 West River Road NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-5744 **Fax:** 651-304-2860  
**President:** Larry Stevens **SIC:** 3085  
**Business Description:** Beverage holders and multi purpose ice wraps  
**Employs:** 3 **Estab.:** 1990  
**Sales:** under \$500,000 **Distr:** National  
www.penguinline.com

**Company Name:** Tonna Mechanical, Inc.  
**Address:** 2411 7th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-280-1908 **Estab:** 1976  
**President:** Steve Murphy **SIC:** 3444  
**Business Description:** Sheet metal fabrication  
**Employs:** 50 **Sales:** \$5-7 million **Distr:** Local

**Company Name:** Traditional Wood Builders, Inc.  
**Address:** 508 9th Avenue  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-288-3175 **Fax:** 507-288-0186  
**Pres:** Jamie Swenson  
**SIC:** 2434 **NAICS:** 337110  
**Business Description:** Kitchen cabinets & plastic laminate countertops  
**Employs:** 7 **Estab:** 1982 **Sales:** \$500,000 - \$1 million  
**Distr:** Regional Privately owned corporation

**Company Name:** Tri-Star Manufacturing, Inc.  
**Address:** 201 8th Avenue SE  
**City:** Kasson **State:** MN **Zip:** 55944  
**Phone:** 507-634-7835 **Fax:** 507-634-4485  
**Pres:** Patrick Cummings  
**SIC:** 3599 **NAICS:** 332710  
**Business Description:** Precision CNC machining job shop  
**Employs:** 25 **Estab:** 1993  
**Sales:** \$2-5 million **Distr:** National  
Privately owned sub-S corp.

**Company Name:** Tuohy Furniture Corp.  
**Address:** 42 Street Albans Place  
**City:** Chatfield **State:** MN **Zip:** 55923  
**Phone:** 507-867-4280 **Fax:** 507-867-4303  
**Charm, CEO:** F.M. Tuohy  
**SIC:** 2521; 2522 **NAICS:** 337211  
**Business Description:** Office Furniture  
**Employs:** 115 **Estab:** 1952  
**Sales:** \$25 million **Distr:** Nat'l Privately owned corp.

**Company Name:** Twin Valley Ag Service Assn.  
**Address:** 943 Wabasha Avenue  
**City:** St. Charles **State:** MN **Zip:** 55972  
**Phone:** 507-932-4830 **Fax:** 507-932-4845  
**Pres:** Jason Frineck **SIC:** 2048 **NAICS:** 311119  
**Business Description:** Animal feed; Brand name Land O' Lakes; Golden Sun  
**Employs:** 15 **Estab:** 1972 **Sales:** \$1-\$5 million  
**Distr:** Local Privately owned corporation

**Company Name:** Ultimate Wood Design, Inc.  
**Address:** 2130 South Broadway  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-281-4843 **Fax:** 507-282-4005  
**Pres:** Karim Esmailzadeh **SIC:** 2499 **NAICS:** 321999  
**Business Description:** Wood Products  
**Employs:** 10 **Estab:** 1997  
**Sales:** \$500,000-\$1 million **Distr:** National

**Company Name:** Viking Electric Supply, Inc.  
**Address:** 1440 Industrial Drive NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-281-2232 **Fax:** 507-280-7700  
**GM:** Scott St. Marie **SIC:** 5063  
**Business Description:** Distributor of Electrical Supplies  
**Employs:** 25 **Distrb:** Local  
www.vikingelectric.com Privately owned corporation

**Company Name:** Vision Solutions, Inc.  
**Address:** 3535 40th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-252-3440 **Fax:** 507-529-2160  
**GM:** Craig Johnson **SIC:** 7372  
**Business Description:** Infrastructure Software Develop.  
**Employs:** 76 **Distrb:** Int'l **Estab:** 1994  
Privately owned corporation

**Company Name:** Walcro, Inc.  
**Address:** 1728 3rd Avenue SE  
**City:** Rochester **State:** MN **Zip:** 55904  
**Phone:** 507-281-1777 **Fax:** 507-281-0901  
**Br. Mgr.** Greg Steinkops **SIC:** 5023; 5033  
**Business Description:** Distributor of floor coverings  
**Employs:** 4 **Estab:** 2003 **Distrib:** National  
www.walcro.com Privately owned corporation

**Company Name:** Weber & Judd Co.  
**Address:** 1814 15th Street NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-6368 **Fax:** 507-536-4429  
**President:** Dennis McDonough  
**SIC:** 3841 **Distrib.:** National  
**Business Description:** Medical Equipment including catheters  
**Employs:** 50 **Sales:** \$5-10 million

**Company Name:** Westgate Service Center  
**Address:** 3000 Hwy 14 West  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-3000  
**GM:** Jim Stelley **Estab:** 1959  
**SIC:** 3714 **NAICS:** 336312  
**Business Description:** Rebuilt Automotive Engines  
**Employs:** 5 **Sales:** under \$500,000

**Company Name:** Wieser Precast Steps, Inc.  
**Address:** 946 Hwy 63 SE  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-9304 **Fax:** 507-533-6571  
**GM:** Greg Verthein  
**SIC:** 3272 **NAICS:** 327390  
**Business Description:** Concrete burial vaults, septic tanks and steps; Brand name-Doric Vaults  
**Employs:** 12 **Estab:** 1980  
**Sales:** \$1 million - \$2.5 million **Distr:** Regional

**Company Name:** Zoom Grafix  
**Address:** 1303 North Broadway  
**City:** Rochester **State:** MN **Zip:** 55906  
**Phone:** 507-282-4664  
**Owner:** Jason Andrist  
**SIC:** 3993 **NAICS:** 339950  
**Business Description:** Interior & Exterior Signs  
**Employs:** 2 **Estab:** 1997  
**Sales:** under \$500,000 **Distr:** Regional  
Sole ownership

**Company Name:** Wonderful Woods  
**Address:** 485 East 3rd Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-5340  
**Owner:** James Lindhart  
**SIC:** 2431 **NAICS:** 337110  
**Business Description:** Wooden kitchen cabinets  
**Employs:** 1  
**Sales:** under \$500,000 **Distr:** Local

**Company Name:** Zumbrota Bearing & Gear, Inc.  
**Address:** 622 West First Street  
**City:** Zumbrota **State:** MN **Zip:** 55992  
**Phone:** 507-732-7995 **Fax:** 507-732-5432  
**Owner:** Mark Mangan  
**SIC:** 3714 **NAICS:** 333613  
**Business Description:** Transfer cases, manual & rebuilt automotive transmissions  
**Employs:** 24 **Estab:** 1989  
**Sales:** \$6 million **Distr:** National  
Privately owned corporation

**Company Name:** Woods Metal Mfg., Inc  
**Address:** Hwy 63 North  
**City:** Stewartville **State:** MN **Zip:** 55976  
**Phone:** 507-533-4206 **Fax:** 507-533-4207  
**Pres:** Thomas L. Woods, Jr.  
**SIC:** 3444 **NAICS:** 336399  
**Business Description:** Aluminum truck accessories  
**Employs:** 4 **Estab:** 1976  
**Sales:** \$1 million **Distr:** National

**Company Name:** Wrought Iron Handicrafts, Inc.  
**Address:** 3950 10th Avenue NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-289-0836 **Fax:** 507-289-5800  
**Pres:** Scott Thamert  
**SIC:** 5051, 5084  
**Business Description:** Distributor of metals, metal bending tools & stampings  
**Employs:** 2 **Estab:** 1978

**Company Name:** Ye Olde Butcher Shoppe  
**Address:** 902 7th St. NW  
**City:** Rochester **State:** MN **Zip:** 55901  
**Phone:** 507-282-5908 **Fax:** 507-282-8121  
**Owner:** Terry Timm  
**SIC:** 2011 **NAICS:** 311612  
**Business Description:** Meat processing & packaging  
**Employs:** 20 **Estab:** 1974  
**Sales:** \$2.6-5 million **Distr:** Local  
Privately owned corporation

# Standard Industrial Classification (SIC) Code Section

## *Manufacturing SIC Codes*

<u>Group</u>	<u>Description</u>
20	Food and Kindred Products
22	Textile Mill Products
23	Apparel/Finished Products from Fabrics
24	Lumber Wood Products
25	Furniture and Fixtures
26	Paper and Allied Products
27	Printing, Publishing, and Allied Products
28	Chemicals and Allied Products
29	Petroleum Refining
30	Rubber and Misc. Plastic Products
31	Leather and Leather Products
32	Stone, Clay, Glass, and Concrete Products
34	Fabricated Metal Products
35	Industrial/Commercial Machinery
36	Electronic and Electronic Equipment/Computers
37	Transportation Equipment
38	Measuring, Analyzing and Controlling Instruments, Photographic, Medical and Optical Goods
39	Miscellaneous Manufacturing Industries

# North American Industry Classification System

## *Manufacturing NAICS Codes*

<u>Subsector</u>	
311	Food Manufacturing
312	Beverage and Tobacco Product Manufacturing
313	Textile Mills
314	Textile Product Mills
315	Apparel Manufacturing
316	Leather and Allied Product Manufacturing
321	Wood Product Manufacturing
322	Paper Manufacturing
323	Printing and Related Support Activities
324	Petroleum and Coal Products Manufacturing
325	Chemical Manufacturing
326	Plastics and Rubber Products Manufacturing
327	Nonmetallic Mineral Product Manufacturing
331	Primary Metal Manufacturing
332	Fabricated Metal Product Manufacturing
333	Machinery Manufacturing
334	Computer Electronic Product Manufacturing
335	Electrical Equipment, Appliance, and Component Manufacturing
336	Transportation Equipment Manufacturing
337	Furniture and Related Product Manufacturing
339	Miscellaneous Manufacturing

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Vinyl lettering, advertising, signs (SIC: 3993, NAICS: 339950)	Abel Signs, Inc.	Chris Abel	(507) 634-4060
Medical kits, signs, decals, banner & flag assemblies (SIC: 2399, NAICS: 334419)	Ability Building Center	Steve Hill	(507) 281-6262
Screenprinting & embroidery (SIC: 2395, NAICS: 314999)	Accent Promotional Prod.	Mike Schiller	(507) 281-0113
Industrial Prototypes (SIC:3543; NAICS: 333514)	ACER, Inc.	Steve Aylsworth	(507) 288-9506
General Machining (SIC: 3544; NAICS: 333514)	Active Tool & Die, Inc.	Darren Ihrke	(507) 932-3363
Embroidery (SIC: 2395, NAICS: 333514)	Adler's Sporting Goods	Rod Toomey	(507) 288-9506
Fiberglass aircraft components	Aero Strategies Unlimited	Edward Reicher	(507) 635-5976
Solid surface countertops (SIC: 2542 NAICS: 327991)	AFM Surfaces, Inc.	Tim Buechler	(507) 285-5453
Livestock Feed (SIC: 2048, NAICS: 311119)	Ag Specialists	Jeff Taylor	(507) 932-4800
Wholesaler of Hardwood Flooring (SIC: 5023)	A to Z Wood Flooring	Erik Soicek	(507) 280-8898
Feed, grain & fertilizer blending (SIC: 2048, NAICS: 31119)	All American Co-op	Mike Lyons	(507) 932-4732
Agricultural fertilizer and livestock feed (SIC: 2875;NAICS: 325314)	All-American Co-op Stewartville	Glenn Lutteke	(507) 533-4222
Cemetery memorials, public monuments, granite signs and stone products (SIC:3281)	Anderson's Memorials, Inc.	Jeff Anderson	(507) 282-7502
Distributor of wheelchairs (SIC: 5047)	Anderson's Wheelchair & Therapeutic Supply, Inc.	Jay Anderson	(507) 288-0113
Engraving (SIC: 5047, NAICS: 332812)	Artistic Engraving	Twanna Buske	(507) 288-0113
Block cheese, ice cream mix and whey powder (SIC: 2022, NAICS: 311511)	Associated Milk Producers	Greg McCutcheon	(507) 282-7401

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Automotive repair manual publishing (SIC: 2731 NAICS: 323122)	Autodata Publications	Rich Gunderson	(507) 285-4803
General machining shop (SIC: 3599, NAICS: 336399)	Auto Value, Inc.	Gary Zimmerman	(507) 289-3941
Thin film optical coatings (SIC: 3479, NAICS: 332812)	Azotic Coating Technology, Inc.	Ronald Kearnes	(507) 280-6763
Screenprinting (SIC: 2396, NAICS: 323113)	Barry Screen Print Co.	Denny Barry	(507) 288-4687
Vinyl lettered signs (SIC: 3993)	B & B Sign & Graphics	Bob Peterson	(507) 252-8880
Precision electromechanical & electronic assemblies (SIC:3699; NAICS: 335314)	Benchmark Electronics	Paul Rice	(507) 288-6720
Jewelry (SIC: 3915, 3911, NAICS: 339911)	Bernie's Lapidary Supply	Bernie Kirckof	(507) 282-3233
Embroidery (SIC: 2395, 2396, NAICS: 323113)	Blazing Needles	Kim Sallet	(507) 536-7969
Wholesaler of diesel engines (SIC: 5084)	Bobcat of Rochester	Craig Stier	(507) 285-0783
General & CNC (SIC: 3594, NAICS: 332710)	Bowman Tool & Machining	William Bowman	(507) 286-1400
Commercial Printing (SIC: 2759; NAICS: 323119)	B & P Printing	Bruce Sullivan	(507) 365-8054
Structural steel & architectural metal work (SIC:3441; NAICS: 332312)	Briese Iron Works, Inc.	John Briese	(507) 288-3499
Sheet metal fabrication (SIC: 3444, NAICS: 332322)	Brogan Heating & Air Conditioning	Tom Brogan	(507) 289-0124
Ready Mix Concrete (SIC:1442)	Builders Sand & Gravel	Milt Tostrud	(507) 288-3485
Beef & pork processing	Burt's Meat & Poultry, LLC	Merlin Burt	(507) 545-9904
Truck boxes, trailers & loader forks (SIC: 3715, NAICS: 336399)	CF Welding & Mfg., Inc.	Craig Ferguson	(507) 932-4557
Newspaper publishing (SIC: 2711, NAICS: 323122)	Chatfield News	Pam Bluhm	(507) 867-3870

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Chocolate Candy (SIC: 2066, NAICS: 311330)	Chocolate Shoppe	Lynne Kenworthy	(507) 635-5814
Doll house & model railroad electrical wiring & lighting components (SIC: 3648)	Cir-Kit Concepts, Inc.	Craig Skare	(507) 288-0860
Fire protection equipment, trucks & industrial safety supplies (SIC: 3559, NAICS: 334290)	Clarey's Safety Equipment	Jay Clarey	(507) 289-6749
Neurosurgical equipment (SIC: 3841; 3842, NAICS: 339112)	Compass International, Inc.	Bruce Kall	(507) 281-2143
Mechanical etching (SIC: 3479; NAICS: 332812)	Compotech Systems	Virgil Marple	(507) 634-4999
Laser Engraving (SIC: 3599, 3479)	Comptech-EDM	Carlton Johnson	(507) 285-3191
Precast concrete products (SIC: 3273; NAICS: 327390)	Concast, Inc.	Art Ojala	(507) 732-4095
Sheet metal enclosures, cabinets & vehicle cabs; (SIC: 3444, 2522 NAICS: 332322)	Crenlo, Inc.	Lance Fleming	(507) 289-3371
Awnings, boat covers, tarps (SIC: 2394, NAICS: 332710)	Custom Canvas Plus of Rochester	Dean Van Riper	(507) 282-5525
Spiral Stairs (SIC: 3446, NAICS: 332323)	Custom Iron, Inc.	Terry Driscoll	(507) 732-7699
Cheese & dried dairy prod. (SIC: 2022; NAICS: 311511)	Dairy Farmers of America	Lucy Schwartz	(507) 732-5124
Bakery Products (SIC: 2051, 2099, NAICS: 311812)	Daube's Bakery, Inc.	Cynthia Daube	(507) 289-3095
Welding Job Shop (SIC: 3599, NAICS: 311811)	DC Services	Don Follensbee	(507) 285-9652
Customs Cabinets (SIC: 2511, NAICS: 337110)	DeCook Cabinets	Derek & David DeCook	(507) 533-4301
Concrete truck & mixers (SIC: 3531, 3412)	Dickie Equipment Co.	David Dickie	(507) 374-2596
Fishing Rods (SIC: 3949)	DLF Custom Fishing Rods	Daniel Fryer	(507) 289-7752

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Newspaper Publishing (SIC: 2711, NAICS: 323122)	Dodge Center Star Record	Larry Dobson	(507) 374-6531
Ready mix concrete	Dodge County Ready Mix	Jeannine Kleef	(507) 374-2565
Precision Machining (SIC: 3599, NAICS: 332710)	Domaille Engineering	Jim Frazer	(507) 281-0275
Leather Goods (SIC: 3199, NAICS: 316999)	Donn's Leather Works	Donn Federick	(507) 867-4868
Metal finishing & fabrication (SIC: 3499; NAICS: 332813)	DS Manufacturing, Inc.	Richard Breustedt	(507) 356-8322
Wholesaler of Chicken (SIC: 5144)	Dutch Quality House, LLC	Tim Ziebell	(507) 732-4398
Sand, rock & limestone (SIC:1442; NAICS:325314)	Elcor Construction, Inc.	Steve Polson	(507) 281-5180
Cable & wire harness assemblies, medical equip, brand name - (SIC: 3679, 3841, NAICS: 334419)	Elektro Assemblies, Inc.	Steve Birdseye	(507) 288-9308
Gas meters (SIC: 3824; NAICS: 334513)	Energy Economics, Inc.	Dan Marquardt	(507) 374-2557
Hand trucks & appliance dollies (SIC: 3537; NAICS: 337215)	Enrick Co.	Vince Small	(507) 732-5215
Recycling systems, balers & conveyors	Excel Manufacturing, Inc.	Todd Wondrow	(507) 932-4680
Trade journal computerized typesetting (SIC: 2791, NAICS: 323122)	Exhibitor Magazine	Lee Knight	(507) 289-6556
Structural steel & metal fab. (SIC: 3441)	E Z Fabricating, Inc.	Todd Klees	(507) 867-1635
Feed Processing	Farm Country Co-op	Noel Frana	(507) 356-8313
Wholesaler of fastners (SIC: 5072, 2084)	Fastenal Co.	Kurt Reinhart	(507) 288-3025
Commercial Printing (SIC: 2759)	Fedex Office & Print Center	Tony Peirskalla	(507) 288-2233
Distributor of Plumbing Supplies (SIC: 5074)	Ferguson Enterprises, Inc.	Jim Bahler	(507) 292-9233

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Wholesaler of plumbing & HVAC equipment & supplies (SIC: 5074)	First Supply, Inc.	Robert Bernanek	(507) 287-0202
Salad dressings & dips (SIC: 2035, NAICS: 311941)	Fish House Dressing	Thomas Slightam	(507) 533-7786
Nylon Flags (SIC: 3949,3089)	Flagman Products	Randy Bartz	(507) 367-4782
Sheet metal fabrication (SIC: 3599; NAICS: 332322)	Franzen Welding & Fabricating	Jeffrey Franzen	(507) 374-2080
Printing ribbon & inkjet & laser cartridges	Full Circle Images, Inc.	Charlie Benson	(507) 280-0136
Metal stampings, sheet metal fabrication, electrical enclosures and assembly & powder coat finishing (SIC: 3441, 3444, NAICS: 332116)	Gauthier Industries	Michael Jensen	(507) 289-0731
Pultruded composites and fiberglass fencing (SIC: 3089, NAICS: 327993)	Geotek, Inc.	Conrad Fingerson	(507) 533-6076
Muffins, breads & cakes (SIC: 2051)	Gingerbread House	John Fish	(507) 288-2621
Concrete farm silos & modular wall blocks (SIC:3272, NAICS: 238140)	GLS Industries	Chris Price	(507) 288-8850
Grain storage, drying & handling (SIC:3523; NAICS:333111)	Grain Handlers U.S.A. Inc.	Gary Todd	(507) 932-5492
Distributor of electrical & telecom equipment & supplies	Graybar Electric Co.	David Stien	(507) 282-4444
Wholesaler of hollow metal & wooden doors (SIC: 5031)	Greene Doors & Hardware	Phillip Greene	(507) 374-2425
Feed/Grain/Fertilizer (SIC: 2048, NAICS: 311119)	Greenway Co-op	Larry Mullert	(507) 775-2900
Livestock Feed	Greenway Co-op	Tim Clemons	(507) 289-4086
Newspaper publishing	Grimsrud Publishing, Inc	David Grimsrud	(507) 732-7617
Wooden office furniture (SIC: 2521, NAICS: 337211)	Halcon Corporation	Peter Conway	(507) 533-4235
Distribution of agricultural and farm equipment	Hammell Equipment, Inc.	Bernard Hammell	(507) 867-4910

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Plastic & die-cast molds (SIC:3544; NAICS:333511)	Hiawathaland Tool, Inc.	David Tapp	(507) 634-7710
Sheet metal fabrication (SIC: 3444, NAICS: 332322)	Himec	Greg Donley	(507) 281-4000
Main frame computers (SIC:3575, NAICS: 334111)	IBM Corporation	Walt Ling	(507) 253-4011
Distribution of office equipment (SIC: 5044)	Ikon Office Solutions, Inc.	Steve Bergeson	(507) 288-7284
Textile screenprinting (SIC: 2396, NAICS: 332999)	Images By Design	Harlan Jacobson	(507) 634-2202
Truck Decals (SIC: 2759)	Images on Metal, Inc.	Harlan Jacobson	(507) 634-2202
Instant printing (SIC: 2752, NAICS: 323119)	Insty Prints of Rochester	Rick Weiss	(507) 282-6112
Wooden palates & crates (SIC: 2448)	Iland Pallet & Crate, Inc.	Jay Wobig	(507) 356-4231
Tool & Die Manufacturing (SIC:3544; NAICS:332710)	Island Tool & Die	Lee Swanson	(507) 356-4450
Distribution of office equipment (SIC: 5044, 5045)	Johnson Company	Jeff Iberson	(507) 242-5133
Commercial printing (SIC: 2759, NAICS: 323119)	Johnson Printing Company	Mark Johnson	(507) 288-7788
Wholesaler of Power	Kaman Industrial Technologies	Steve Hawkins	(507) 289-1808
Glass & Aluminum Frames (SIC: 3442)	KAS Investments	Kevin Swanson	(507) 280-4314
Commercial & residential iron railings	Kasson Concrete Products	Matt Henderman	(507) 634-7001
Dairy Food Ingredients (SIC: 2099, NAICS: 424490)	Kerry Inc.	George Mathey	(507) 285-3400
Wooden & laminate cabinets (SIC:2541; NAICS:337110)	Kingsbury Builders Supply	John Kingsbury	(507) 356-2200
Industrial saws & automated jigging machines (SIC: 3425)	The Koskovich Company	Jerry Koskovich	(507) 286-9209

<b><u>Company Description and NAICS, SIC Code</u></b>	<b><u>Company Name</u></b>	<b><u>Contact</u></b>	<b><u>Phone</u></b>
Wooden cabinets (SIC: 2434, NAICS: 337110)	L & L Cabinets	Larry Laures	(507) 533-9966
Dried dairy products (SIC: 2002; NAICS: 311511)	Land O' Lakes	Chris Meyers	(507) 356-8318
Rebuilt Printer Ribbons/Cartridges (SIC: 3955, NAICS: 339944)	Laser Product Technologies	Bob King & Mike Marty	(507) 287-0685
Ready mix concrete (SIC: 3273, NAICS: 327320)	Leitzen Concrete Products	Gary Leitzen	(507) 282-3875
Wholesaler of recycled metal (SIC: 5093)	Lin's Iron & Metal, LLC	Lisa Hodges	(507) 374-2439
Outdoor Signs (SIC: 3993)	Magic Media, Inc.	Alexandra Spencel	(507) 288-1866
Commercial Printing (SIC: 2759 NAICS: 323119)	Making Waves Printing, Inc.	David Evans	(507) 288-5200
General machine job shop (SIC: 3599)	Manahan Machine Shop	Nick Manahan	(507) 282-5766
Ice cream products & milk processing (SIC: 2026, NAICS: 311511)	Marigold Foods, Inc.	Mike Hanisch	(507) 287-7301
Steel fabrication (SIC:3312; NAICS:331111)	McNeilus Steel, Inc.	Pat McNeilus	(507) 374-6336
Mobile concrete mixers (SIC: 3531)	McNeilus Truck & Manuf.	Mike Wuest	(507) 374-6321
Surgical instruments & devices (SIC: 3841, NAICS: 339112)	Medical Innovations Intl	John Devlin	(507) 289-0761
Enterprise content & fundraising management (SIC: 3841; NAICS: 339112)	Metafile Information Systems	Allan Sprau	(507) 286-9232
Steel & iron fabrication (SIC: 3499,3312)	Metal Treasures	Mary Riedemann	(507) 867-3471
Signage, decals, laminating (SIC: 3993, NAICS: 339950)	Midwest Signtech	Dustin Smith	(507) 252-8850
Crushed Limestone (SIC: 1422)	Milestone Materials	Steve Beach	(507) 282-9151
Medical Equipment (SIC: 3841)	Neher Medical Equipment	Gerald & Richard Neher	(507) 634-6496

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Truck accessories (SIC: 3713)	Nelson Industries	John Nelson	(507) 533-4815
Residential furniture	Nelson Screen Printing	Kevin Nelson	(507) 732-5633
Wooden residential furniture & cabinets (SIC: 2511; NAICS: 321999)	Ness Custom Woodworking	David Ness	(507) 365-8961
Custom Cabinetry (SIC: 2431, 2499, NAICS: 321999)	Nigon Woodworks, Inc.	Daryl Nigon	(507) 282-1895
Distribution of exterior building products (SIC: 5031, 5033)	Norandex Distribution, Inc.	Randy Fruth	(507) 289-8747
Beer Distributor (SIC: 5181)	Northern Beverage Distribution Co.	Mike Amicone	(507) 282-5462
Distribution of cash registers (SIC: 5044)	North Country Business Products	Sean Collins	(507) 289-8212
Aluminum Tool Boxes	North Star Aluminum Prod.	John & Carol Adams	(507) 289-8795
Fresh & frozen meat (SIC: 2013; NAICS: 311611)	North Star Foods, Inc.	Bradley Arndt	(507) 932-4831
Cable Contract Manufacturing	NRI Electronics	Jeff Martinson	(507) 252-9405
Vascular medical products (SIC: 3841; NAICS: 339112)	Osborn Medical Corp.	Bill Davis	(507) 932-5028
Distributor of HVAC controls (SIC: 5063)	Paape Energy Services	Jason Sandberg	(507) 289-4874
Cheese processing & packaging (SIC: 2022, NAICS: 311511)	Pace Dairy Foods	Jim Lehman	(507) 288-6315
Wholesaler of satellite tv parts (SIC: 5065)	Pace International, Inc.	Patrick Deutsch	(507) 288-1853
Welding job shop (SIC: 3599; NAICS: 332710)	Page's Welding	Bill Page	(507) 732-5717
Commercial printing (SIC: 2759, NAICS: 323119)	Paper & Graphics, Inc.	Timothy Fields	(507) 288-0878
Metal fabrication (SIC: 3499, NAICS: 332999)	Petersen Blacksmith	Mike Petersen	(507) 281-1662

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Bath oil, body cream & shampoo (SIC: 2834, NAICS: 325620)	Pharmaceutical Specialities, Inc.	Conrad Thompson	(507) 288-8500
Hand woven rug patterns (SIC: 2741, NAICS: 332997)	Pine Island Primitives	Sally Kallin	(507) 356-2908
Newspaper printing & typesetting (SIC: 2711 NAICS: 323119)	Post Bulletin	Randy Chapman	(507) 285-7600
Wholesaler of welding equip. (SIC: 5084)	Praxair Distribution, Inc.	Tom Broadwater	(507) 289-4051
Precision machining (SIC: 3511, NAICS: 332710)	Professional Instruments	Lowell Schwenke	(507) 288-6911
Plastic injection molding (SIC: 3089; NAICS: 326199)	Progressive Tool & Manuf.	John Lodermeier	(507) 356-8345
Metal Stampings (SIC: 3469; NAICS: 332116)	Progressive Tool & Manuf.	Richard Zwart	(507) 356-8345
Prosthetics and orthotics (SIC: 3842, NAICS: 339113)	Prosthetic Laboratories	Steve Amundson	(507) 281-5250
Quilting (SIC: 2392, NAICS: 326291)	Quilted Comforts	Sharon Lansworth	(507) 288-0592
Printed Circuit Board Assembly (SIC: 3672, NAICS: 334412)	R & B Contract Manufacturing	Barbara Butturff	(507) 876-2179
Industrial Workbenches (SIC: 2599)	R&B Custom Workbenches	Rick Jorgenson	(507) 634-7557
Sheet metal fabrication (SIC: 3499; NAICS: 332710)	RDM of Minnesota	Dennis Ross	(507) 374-2670
Ready-mix concrete (SIC: 3273, NAICS: 327320)	Ready Mix Concrete of Dover	Scott Ferguson	(507) 932-4020
Ready-mix concrete (SIC: 3273)	Ready Mix Concrete Stewartville	Bandon McNeill	(507) 533-8809
Ready-mix concrete (SIC: 3273, NAICS: 327320)	Ready Mix Concrete	Ken Edelbach	(507) 289-4022
Sausage & meat processing & packaging (SIC: 2013, 2011, NAICS: 311611)	R Four Meats	Margaret Reiner Jeff Remme	(507) 867-4180
Structural Steel Fabrication (SIC: 3441)	R & M Steel	Ronnie Papenfus	(507) 374-2524

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Fire trucks & welding shop (SIC: 3711; NAICS: 332710)	Red's Welding	Linus Soppa	(507) 932-3688
Refrigerated lunch & snack kits (SIC: 2011, 2022 NAICS: 31199)	Reichel Foods, LLC	Craig Reichel	(507) 289-7264
Ammunition reloading specialties (SIC: 3482)	Reloading Specialities, Inc.	John Samuelson	(507) 356-8500
Canoes (SIC: 3732)	River Ridge Custom Canoes, LLC	Bill Plantan, Jr.	(507) 288-2750
Distributor of brick, stones mortar (SIC: 5032)	Rochester Brick	Mike Steier	(507) 252-1129
Guidebook & publishing (SIC: 2731, NAICS: 323122)	Rochester Buyers Guide	Dan Stumpf	(507) 288-5201
Cheese Processing (SIC: 2022)	Rochester Cheese	Sherry Hinkle	(507) 288-6678
Modular retaining walls (SIC: 3272)	Rochester Concrete Products, LLC	Chris Price	(507) 288-8850
Precious metal jewelry (SIC: 3911, 3915, NAICS: 339911)	Rochester Lapidary Jewelers	Donald Kirckof	(507) 282-0447
Meat Process (SIC: 5142, NAICS: 333294)	Rochester Meat Company	Jim Hanson	(507) 529-4700
Urological catheters (SIC: 3841, NAICS: 339112)	Rochester Medical Corporation	Anthony Conway	(507) 533-9600
Metal Fabrication (SIC: 3499, 3599)	Rochester Metalwerx	Chuck Solheid	(507) 288-5389
General machining job shop (SIC: 3599, NAICS: 332710)	Rochester Precision Machine	Steve Havlik	(507) 289-7381
Asphalt paving compounds (SIC: 2951, NAICS: 324121)	Rochester Sand & Gravel	Beth Peterson	(507) 288-7447
Tool & die job shop (SIC: 3231, NAICS: 327215)	Rochester Stained Glass	Mike Podulke	(507) 282-2752
Tool sharpening & fabrication (SIC: 3599; NAICS: 333515)	Rochester Tool & Cutter Grinder, Inc.	Jack Phelps	(507) 634-7184
Tool & die job shop (SIC: 3544, NAICS: 333514)	Rochester Tool & Die, Inc.	Verdon Seegmiller	(507) 285-3355

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Magazine Publishing (SIC: 2721 NAICS: 232119)	Rochester Visitor Publishing & Printing	Doug Solinger	(507) 288-0451
Welding & metal fabrication (SIC: 3599, 3499, NAICS: 332710)	Rochester Welding, Inc.	John Adams	(507) 289-4189
Wooden residential furniture (SIC: 2511)	Rusty Plane Woodworks	David Klocke	(507) 282-4610
Newspaper publishing (SIC: 2711 NAICS: 323122)	St. Charles Press	Blair Floy	(507) 932-3663
Interior and exterior signs (SIC: 3993, NAICS: 339950)	Schad-Tracy Signs, Inc.	Brad Tracy	(507) 367-2631
Magazine insert & business reply (SIC: 2759, NAICS: 323119)	Schmidt, Inc.	Curtis Mohr	(507) 775-6400
Guitars (SIC: 3931)	Schmitt Music	Kevin McGarry	(507) 288-1960
Beer Distributor (SIC: 5181)	Schott Distributing Co.	Tom Schott	(507) 289-3555
Metal fabrication (SIC: 3499, NAICS: 332999)	Schwickerts	Kent Schwickerts	(507) 281-0611
Canned & Fozen Vegetables (SIC:2038, NAICS: 311411)	Seneca Foods Corp.	Brian Theil	(507) 280-4500
Screenprinting & embroidery (SIC: 2395, 2396)	Shoot & Save Sports	Bob Frerker	(507) 285-9593
Signs, banners, decals (SIC: 3993 NAICS: 314999)	Sign Here, Inc.	Jodi Babcock	(507) 281-0122
Corrugated boxes & pallets (SIC: 2653, 2448, NAICS: 322211)	Smurfit-Stone Container	John Frautschi	(507) 288-2305
Commercial Printing (SIC: 2759, NAICS: 323119)	Snider Publishing	Jeff Ellingson	(507) 867-4970
Sheet metal fabrication (SIC:3599; NAICS:333111)	Southern Minnesota Machinery Sales	George McNeilus	(507) 374-6346
Rubber Stamps (SIC:3953; NAICS:339943)	Stamps By Judith, Inc.	Larry Kleinschmidt	(507) 356-8828
Countertops (SIC: 3281, NAICS: 327991)	Stone Concepts	Michael Welch	(507) 289-0001

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Wooden Cabinets (SIC:2434; NAICS:337110)	Streiff's Cabinets	Wayne Streiff	(507) 356-4634
Pultruded fiberglass products (SIC: 3089, NAICS: 333511)	Strongwell	Jeff Finley	(507) 867-3479
Crushed rock & gravel	Stussy Construction	James Paulson	(507) 635-2421
Window shades (SIC: 2591 NAICS: 337920)	Sun Control Products, Inc.	Kim Klampe	(507) 282-2620
Screenprinting & embroidery (SIC: 2396 NAICS: 323113)	Superior Screeners	Paul Bandrup	(507) 282-4124
Aftermarket automobile seats (SIC: 3714, NAICS: 336360)	Tea's Design, Inc.	Tom Ashton	(507) 289-0494
Conveyor screw parts (SIC: 3535,3562, 3675, 3492) (NAICS: 333922)	TEC Industrial, Inc.	Robert Perry	(507) 288-9133
Semiconductor Prototyping (SIC: 3674)	Texas Instruments	Grant Christiansen	(507) 529-1555
Commercial Printing (SIC:2759; NAICS:323119)	Theis Printing & Office Supplies	Kathy Theis	(507) 732-7547
Distributor of hand & power tools (SIC: 5072)	Thomas Tool & Supply	Ryan Wegner	(507) 281-3786
Wooden & Steel Doors (SIC: 2431, 3442)	Timber Roots Millwork	Justin Armitage	(507) 280-4115
Beverage holders & multi purpose ice wraps	TK Industries	Larry Stevens	(507) 281-5744
Sheet metal fabrication (SIC: 3444)	Tonna Mechanical, Inc.	Steve Murphy	(507) 288-1908
Kitchen cabinets & plastic laminate countertops (SIC: 2434, NAICS: 337110)	Traditional Wood Builders	Jamie Swenson	(507) 288-3175
Precision CNC Machining (SIC:3599; NAICS:332710)	Tri-Star Manufacturing	Patrick Cummings	(507) 634-7835
Office Furniture (SIC: 2521, 2522, NAICS: 337211)	Tuohy Furniture Corp.	F.M. Tuohy	(507) 867-4280

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Animal feed (SIC: 2048; NAICS: 311119)	Twin Valley Ag Service Association	Jason Frineck	(507) 932-4830
Wood Products (SIC: 2499; NAICS: 321999)	Ultimate Wood Design	Karim Esmailzadeh	(507) 281-4843
Distribution of electrical supplies (SIC: 5063)	Viking Electric Supply	Scott St. Marie	(507) 252-3440
Infrastructure software	Vision Solutions, Inc.	Craig Johnson	(507) 252-3440
Distribution of floor coverings (SIC: 5023, 5033)	Walcro, Inc.	Greg Steinkops	(507) 281-1777
Medical equipment (SIC: 3841)	Weber & Judd Co.	Dennis McDonough	(507) 289-6368
Rebuilt Automotive Engines (SIC: 3714, NAICS: 336312)	Westgate Service Center	Jim Stelley	(507) 282-3000
Concrete burial vaults, septic tanks and steps; Brand name - Doric Vaults (SIC: 3272, NAICS: 327390)	Wieser Precast Steps	Greg Verthein	(507) 533-9304
Wooden kitchen cabinets (SIC:2431; NAICS:337110)	Wonderful Woods	James Lindhart	(507) 732-5340
Aluminum truck accessories (SIC: 3714, NAICS: 336399)	Woods Metal Mfg.	Thomas Woods	(507) 533-4206
Distributor of metals (SIC: 5051, 5084)	Wrought Iron Handi Crafts	Scott Thamert	(507) 282-5908
Meat processing & packaging (SIC: 2011, NAICS: 333294)	Ye Olde Butcher Shoppe	Terry Timm	(507) 282-5908
Interior & Exterior Signs (SIC: 3993, NAICS: 339950)	Zoom Grafix	Jason Andrist	(507) 282-4664
Transfer cases, manual & rebuilt auto transmissions	Zumbrota Bearing & Gear, Inc.	Mark Mangan	(507) 732-7995